

Interim Result 2021



**Interim Result 2021** 

Market Briefing
16 August 2021

The GPT Group
acknowledges the Traditional
Custodians of the lands
on which our business
and assets operate, and
recognises their ongoing
connection to land, waters
and community.

We pay our respects to First Nations Elders past, present and emerging.







2018/2021
RECONCILIATION
ACTION PLAN

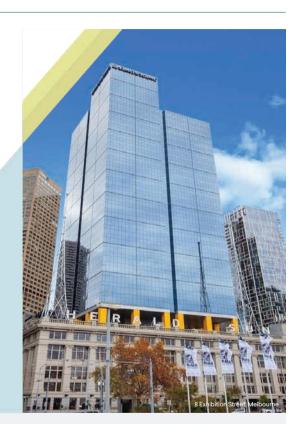
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Interim Result 2021

# Strong first half recovery interrupted by recent COVID-19 restrictions

- » Strong momentum in six months to 30 June 2021
  - Operating environment strengthened from economic recovery
  - Minimal disruptions from COVID-19
  - Robust recovery in retail sales
  - 104% of 1H 2021 Retail net billings collected
  - Continued to execute on strategy
  - Solid capital position maintained
- » From late June 2021, trading conditions impacted by COVID-19 lockdowns
- » 2021 Funds From Operations and distribution guidance withdrawn in July 2021
- » Recovery in retail sales expected following the lifting of restrictions



### 2021 Interim Result

#### Financial summary

15.64cents

**Funds From Operations** per security, up 24.6%

\$5.86

Net Tangible Assets per security, up 5.2%1 13.3 cents

per security, up 43.0%

10.2%

Total Return<sup>2</sup>

#### Investment portfolio

Portfolio occupancy 95.6%

Assets under management \$25.3b

Weighted average lease expiry

**4.8**yrs

Weighted average capitalisation rate

4.85%



Total Return is defined as the change in Net Tangible Assets (NTA) per security plus distributions per security declared from 1 July 2020 to 30 June 2021, divided by the NTA per security at 1 July 2020

# Logistics driving increased portfolio valuation

#### Overall portfolio valuation increased \$471.7m (+3.3%)

- » Office portfolio valuation metrics supported by strong investor demand and transactions
- » Logistics portfolio significant valuation gain driven by firming investment metrics and unprecedented investor demand
- » Retail portfolio valuations remained stable reflecting leasing transactions and occupancy







At 30 June 2021	Office	Logistics	Retail
1H 2021 Valuation Movement	+2.2%	+10.6%	+0.6%
(6 months to 30 June 2021)	+\$121.2m	+\$314.7m	+\$35.8m
Capitalisation Rate	4.87%	4.38%	5.05%
	(-2 bps since December 2020)	(-46 bps since December 2020)	(-1 bps since December 2020)
Discount Rate	6.08%	5.81%	6.30%
	(-11 bps since December 2020)	(-39 bps since December 2020)	(-3 bps since December 2020)
Key Valuation Assumptions	Incentives ~33%	Incentives ~20%	Incentives ~10%
	Growth rate 3.3%	Growth rate 3.2%	Growth rate 2.8%

### Delivering on strategic priorities

- » Logistics portfolio more than doubled since 2017 to \$3.4b, with extensive \$1.4b development pipeline¹
- » GPT QuadReal Logistics Trust targeted investment increased to \$1b, with 53% of initial \$800m committed
- » \$780m of Office development completions at 32 Smith and Queen & Collins, and >\$3.5b development pipeline<sup>1</sup>
- » GWOF's 51 Flinders Lane development to commence 4Q 2021
- » Rouse Hill Town Centre \$140m retail and \$130m residential development planned to commence 2022
- » Using customer insights to inform decisions delivering leading Retail offers and customer experiences, flexible Office design solutions including healthy building initiatives
- » Gearing at 24.5% providing investment capacity
- » ESG leadership progress toward 2024 carbon neutral target





1. Assets under management

### Demonstrating leadership in sustainability





# Financial summary 1H 2021

\$760.5m \$302.3m

Statutory Net Profit After Tax

**Funds From Operations** 

(\$m)	1H 2021	1H 2020	Change
Funds From Operations (FFO)	302.3	244.5	23.6%
Valuation increases/(decreases)	471.7	(711.3)	
Treasury instruments marked to market	0.5	(51.5)	
Other items	(14.0)	(2.1)	
Net Profit / (Loss) After Tax	760.5	(520.4)	
Funds From Operations per security (cents)	15.64	12.55	24.6%
Operating Cash Flow	289.0	204.1	41.6%
Free Cash Flow	255.1	182.0	40.2%
Distribution per security (cents)	13.3	9.3	43.0%
Payout Ratio (% of free cash flow)	99.9%	99.6%	

# Segment result

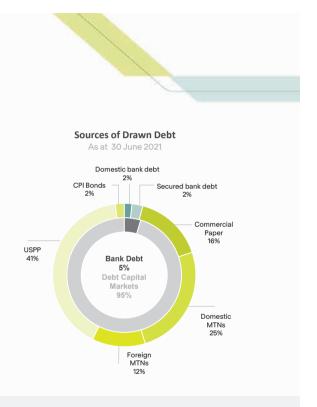
(\$m)	1H 2021	1H 2020	Change	Comments
Retail	140.8	79.2	77.8%	Cash collections 104%, outstanding net debt of \$22m. Reduction in COVID-19 allowances, offset by normalisation of operating expenses
Office	134.5	139.9	(3.9%)	Cash collections 100%. Sale of Farrer Place in December 2020 offset by reduced COVID-19 allowances
Logistics	75.5	64.4	17.2%	Cash collections 100%. Contribution from acquisitions and development completions
Funds Management	23.9	24.2	(1.2%)	Lower base management fees reflecting GWSCF devaluations
Finance Costs	(44.3)	(49.1)	(9.8%)	Cost of debt 2.7%, saving 40 bps on prior period
Corporate	(28.1)	(14.1)	99.3%	1H 2020 result supported by withdrawal of remuneration incentive schemes and JobKeeper. Higher D&O insurance premiums in 1H 2021
Funds From Operations	302.3	244.5	23.6%	
Maintenance capex	(12.9)	(18.5)	(30.3%)	Reduction of non-essential capex in Retail and Logistics
Lease incentives	(23.1)	(28.9)	(20.1%)	Decrease in line with lower leasing in Office and Logistics
Adjusted Funds From Operations	266.3	197.1	35.1%	



# Capital management

Key Statistics	Jun 2021	Dec 2020
Net Tangible Assets per security	\$5.86	\$5.57
Net Gearing	24.5%	23.2%
Weighted average cost of debt	2.7%	3.1%
Weighted average term to maturity	7.4 years	7.8 years
Interest cover ratio	7.9x	6.4x
Credit ratings (S&P / Moody's)	A / A2	A / A2





GP1



### Office overview

\$134.5m 5.0yrs

Segment contribution, comparable growth up 1.8%

Weighted average lease expiry

5.8stars

NABERS Energy (average)1

4.87%

Weighted average capitalisation rate

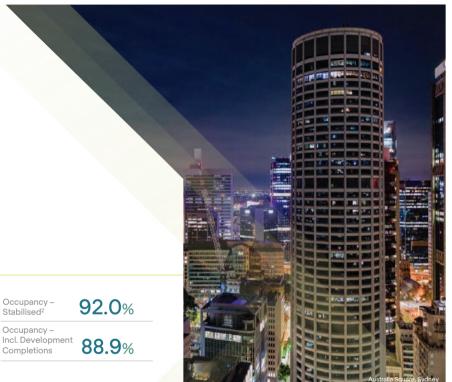
Development Completions

\$780m

Occupancy -

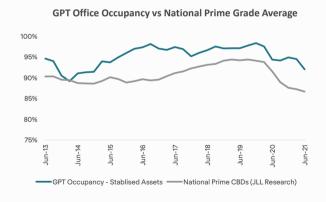
37,900sqm Signed leases

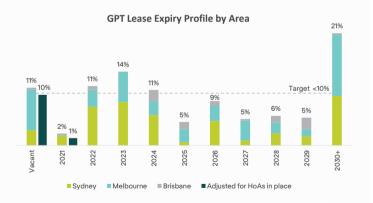
5.8 stars with Green Power and 5.1 without Green Power
 Excluding development completions (32 Smith, Parramatta and Queen & Collins, Melbourne)



### Achieving leasing in a challenging environment

- » Signed leases of 37,900sqm with Heads of Agreement (HoA) of 23,200sqm in 1H 2021
- » Negotiations well advanced across 51,400sqm
- » Leasing sentiment in Sydney CBD ran ahead of Melbourne in 1H 2021, with smaller occupiers most active
- » GPT occupancy sustained well above prime market average, expect portfolio occupancy to increase in 2H 2O21
- » Continued de-risking through forward solving future expiries







### Development completions of \$780m



#### 32 Smith Parramatta, NSW

100% GPT Ownership

January 2021

Practical Completion

6 Star
Green Star - Design rating<sup>1</sup>

\$325.0m

75%

Fair Value 30 June 2021

Office Leasing Progress<sup>2</sup>

27,000sqm Office Area

300sqm Retail Area



#### Queen & Collins Melbourne, VIC

100%

GWOF Ownership

June 2021
Practical Completion

6 Star

Green Star - Design rating

\$454.0m

Fair Value 30 June 2021

41%

Office Leasing Progress<sup>2</sup>

34,000sqm

Office Area

1,300sqm Retail Area



6 Star Green Star – Design rating achieved, As Built rating targeted Office component, inclusive of post balance date HoAs

# Development pipeline of >\$3.5b1

- » Development pipeline delivering portfolio growth and enhanced returns
- » Targeting unlevered project IRRs of >12%
- » Sustainability focus targeting 6 Star Green Star ratings, creating assets that are carbon neutral from first day of operation, reducing embodied carbon footprint and undertaking climate adaptation planning
- » Pursuing value-add opportunities across eastern seaboard







300 Lonsdale, Melbourne 100% GPT



Cockle Bay Park, Sydney 25% GPT / 50% GWOF



George Street, Parramatta 100% GWOF



Skygarden, Brisbane 100% GWOF



Cnr George & Bathurst, Sydney 100% GWOF



Estimated end value inclusive of GPT and GWOF opportunities All images are Artists' impressions

# Listening to customers; investing to drive high occupancy and rental growth

#### Agility

- » Speed to transact with inhouse leasing and asset management teams
- » Fast-tracking return of space to market, with 108 furnished turn-key suites leased to tenants and a further 70 under construction / planned
- » Short form leases to reduce complexity and support quicker documentation turnaround

#### Flexibility

- » Leveraging Space&Co. to facilitate leasing transactions, for project requirements and to incubate SMEs and start-ups
- » Space&Co. Sydney CBD venue 99% occupied, demonstrating strong customer take-up of flexible space when economies are open
- » Introduction of more collaboration spaces and business lounge facilities, with a new space-on-demand service at Queen & Collins

#### Asset Investments

- » Healthy building upgrades including touch-free lift / building access and up-specification of air filtration
- » Reducing environmental impact with 97% reduction in CO<sub>2</sub> emissions and 76% reduction in water use since 2005
- » Upgrades of customer amenities including lobbies and end of trip facilities







### Office portfolio outlook

#### High quality assets in deepest office markets

- » Delivered a 12 month total return of 7.6%
- » \$5.8b on balance sheet and \$13.3b of assets under management
- » All prime grade assets and eastern seaboard focus
- » Sustainability leadership with NABERS Energy rating averaging 5.8 stars<sup>1</sup>

#### Diverse customer base, with strong covenants

- » 100% of 2021 net billings collected in the first half
- » Majority financial and insurance institutions, technology and professional services

### 1H 2021 demonstrated return of business confidence that emerged as restrictions eased

- » Job advertisements in June 2021 sitting 23.7% above June 2019 levels<sup>2</sup>
- » Unemployment below pre-COVID levels<sup>3</sup>
- » Prime net absorption in Sydney CBD of +27,300sqm in 2Q 20214

#### Customer Industry - Office Tenant Income





- 1. With GreenPower, 5.1 stars without GreenPower
- 2. SEEK Employment Report, June 2021
- Australian Bureau of Statistics, Unemployment in seasonally adjusted terms, June 2021
- JLL Research, 2Q 2021



Logistics

### Logistics overview

\$75.5m

Segment contribution up 17.2%, comparable growth up 1.6%

**6.6**yrs

Weighted average lease expiry

\$3.4b

Logistics portfolio up 13% in 1H 2021

4.38%

Weighted average capitalisation rate

Total Return -12 months

24.2%

Signed leases

**58,900**sqm

Completions and acquisitions \$350m exchanged1

Occupancy

96.8%



Reflects contracted acquisitions, land parcels and development completions during the period, inclusive of GPT QuadReal Logistics Trust share



otero Place, Truganina, VIC (foreground

### Developments and acquisitions driving growth

- » Completed \$51.2m development at Glendenning, now leased for a 10 year term
- » Secured two fund-through acquisitions and two land parcels for future development with an estimated end value of \$370m
- » In August 2021 additional land acquired by GPT QuadReal Logistics Trust at Crestmead, QLD with an estimated end value of \$90m



**42 Cox Place, Glendenning, NSW**Completed 1H 2021 | Fair Value \$51.2m
10.0% GPT



772-782 Mamre Road, Kemps Creek, NSW 100% GPT | Estimated End Value >\$60m



917 Boundary Road, Tarneit, VIC
Completion 1H 2022 | Purchase Price \$137.1m<sup>1</sup>
GPT QuadReal Logistics Trust



149 & 153 Coulson Street, Wacol, QLD
GPT QuadReal Logistics Trust | Estimated End Value \$40m<sup>1</sup>



26-46 Bend Road, Keysborough, VIC
Completion 2H 2022 & 1H 2023 | Estimated End Value >\$130m<sup>1</sup>
GPT QuadReal Logistics Trust



Crestmead Logistics Estate Lot 52, Crestmead, QLD
GPT QuadReal Logistics Trust | Estimated End Value \$90m<sup>1</sup>

### High quality portfolio with diverse customer base

- » High quality tenants, predominantly distribution centres, warehousing and cold storage
- >>70% income from ASX listed companies and multinationals
- » Strong WALE of 6.6 years
- » Broadening embedded customer relationships and expanding our footprint to provide network coverage

#### **GPT Logistics Customers**







### **Developments of \$170m underway**

- Four developments on track for completion in 2H 2021
- Leasing progressing well with 80% committed



Wembley Business Park - Stage 4 Berrinba, QLD

\$37m Forecast End Value

16,300sqm Forecast GLA

100% **GPT Ownership** 

Practical completion

July 2021

HoAs in place across 100%

50%

**Metroplex Place** Wacol, QLD

\$40m

Forecast End Value<sup>1</sup>

17.100sam Forecast GLA

**GPT** Ownership

Targeting 5 Star

Green Star



Gateway Logistics Hub - Stage 3 Truganina, VIC

\$53m Forecast End Value

29.800sam Forecast GLA

100% GPT Ownership Pre-committed The Hut Group

100%



Gateway Logistics Hub - Stage 2 Truganina, VIC

\$43m

Forecast End Value

24.000sam Forecast GLA

100% GPT Ownership HoA in place across 100%



### Progressing Yiribana Logistics Estate in Kemps Creek

- » Delivery of first facility expected in 2022
- » Acquisition of additional land in 1H 2021 provides a 37.2 hectare site fronting Mamre Road
- » Combined site has capacity for ~182,000sqm of prime logistics space, with an estimated end value of \$600m
- » State Significant Development Application has been submitted
- » Sustainability focus, targeting minimum 5 Star Green Star ratings
- » Strong tenant demand for large scale facilities and pre-leases to consolidate and automate operations
- » In close proximity to key transport links and the future Western Sydney Airport



# Development pipeline of \$1.4b

			GPT	Completions	Pipeline	Estimated End		Expected Timing		
	Suburb	State	Ownership (%)	2H 2021 (sqm)	(sqm)1	Value (\$m) <sup>2</sup>	2021	2022	2023	2024+
Gateway Logistics Hub	Truganina	VIC	100	53,800	61,600	205				
Boundary Road	Truganina	VIC	100		128,200	250				
Foundation Estate	Truganina	VIC	100		10,000	20				
Austrak Business Park	Somerton	VIC	50		121,300	100				
Yiribana Logistics Estate	Kemps Creek	NSW	100		182,000	600				
Pembroke Road	Minto	NSW	50		19,500	25				
Wembley Business Park	Berrinba	QLD	100	16,300	21,800	85				
Metroplex Place	Wacol	QLD	50	17,100		40				
Coulson Street	Wacol	QLD	50		17,400	40				
Crestmead Estate, Lot 523	Crestmead	QLD	50		40,000	90				



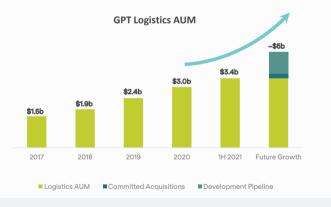
Lettable area subject to authority approvals
AUM basis, inclusive of GPT QuadReal Logistics Trust share

Exchange occurred in August 2021

### Logistics portfolio outlook

- » Modern portfolio, low maintenance capex delivering attractive cash yield
- » Focused on product creation, with half of portfolio developed by GPT
- » Strategically located in key transport corridors
- » Sustainability investments including solar, water harvesting and batteries
- » Positive tailwinds with acceleration of e-commerce, urbanisation, investments in the supply chain and infrastructure
- » Strong tenant demand, with eastern seaboard take-up in 2Q 2021 double the long-term quarterly average<sup>1</sup>
- » Low market vacancy in Sydney of 1.4% and Melbourne of 1.6%²





GPT

JLL Research 2Q 2021
 CBRE Industrial & Logistics Vacancy Report, 1H 2021



Retail

Interim Result 2021

### **Retail overview**

\$140.8m

Segment contribution

98.9%

Portfolio Occupancy

5.05%

Weighted Average Capitalisation Rate

Total Specialty Sales Growth<sup>1</sup> (1H 2021 v 1H 2019)

+6.5%

Specialty
Sales
Productivity<sup>2</sup> \$9,76

\$9,769psm

Leasing Deals Completed 412

Average Fixed Lease Terms **4.5**yrs





Excludes Melbourne Central and Travel Agents Specialties < 400sqm

# Strong leasing momentum evident

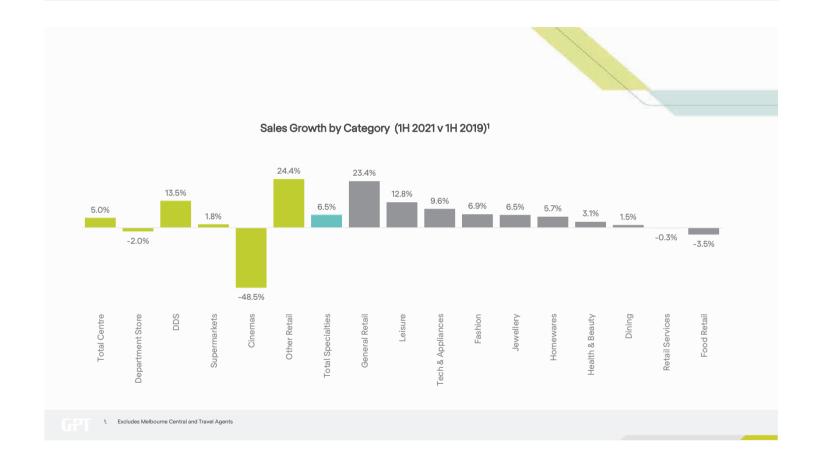
- » Highest deal count in any first half period since 2013
- » Higher portfolio occupancy, improved leasing spreads and reduction in holdovers compared to December 2020
- » Base rents with fixed annual rent increases being achieved on all deals, averaging 4.5 years

	6 months to June 2021	12 months to Dec 2020
Deals Completed	412	404
Portfolio Occupancy <sup>1</sup>	98.9%	98.0%
Retention Rate	67%	72%
Average Annual Fixed Increase <sup>2</sup>	4.4%	4.3%
Average Lease Term <sup>2</sup>	4.5 years	4.0 years
Leasing Spreads <sup>2</sup>	(9.4%)	(14.1%)
Holdovers as % of Base Rent <sup>1</sup>	7.3%	7.7%





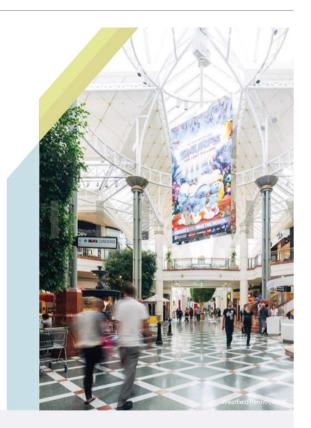
### Sales growth well exceeding pre-COVID-19 levels



### Physical retail captures 87% share of growing market

- » Physical store sales continue to grow along with online retail sales
- » 32% of e-commerce transactions involve a physical store<sup>1</sup>
- » Sophisticated omni-channel retailers in our portfolio experiencing stronger growth





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Urbis (June 2021)
 Year to May 2021
 Chart source: ABS Retail Trade, NAB NORSI (May 2021)

### Brands continue to value physical footprints

- » Strong retailer demand with more than 90 brands introduced to GPT's portfolio in 1H 2021
- » Retailer groups are investing in flagship stores and opening new concepts



#### Highpoint Shopping Centre, VIC

- » Remixes underway with existing brands investing in flagship stores
- » New concepts introduced

FRENCH CONNECTION









STYLERUNNER

Calvin Klein



#### Melbourne Central, VIC

- » Attracting first to CBD retail offers
- » Investment in flagship stores by existing on-trend retail brands



**Expanding existing stores** 





### Enhancing our retail and mixed-use assets

#### Rouse Hill Town Centre, NSW

- » Total return 11.3% (12 months to June 2021)
- » 100% occupancy, June 2021 specialty sales \$10,881psm (+18% yoy)
- » High population growth, household income 25% higher than Sydney metro average
- » Government investment with metro train and proposed hospital
- » Mixed-use development: \$140m retail (15,000sqm GLA) and \$130m residential (220 units) planned to commence 2022

#### Highpoint Shopping Centre, VIC

- » One of Australia's leading retail assets, located in a strong growth market with over 1 million people
- » Repositioning investment (2019-2022) including proactive resizing of major stores and upgrades to centre ambience
- » Plans lodged for longer term mixed-use development, leverages significant land holdings (28 hectares) and proximity to Melbourne CBD

#### Sunshine Plaza, QLD

- » Dominant asset in SE QLD, trade area population 10 year forecast growth of ~20%¹
- » \$3b government investment new hospital, road and airport upgrades, expanded university
- » Major re-development completed March 2019
- » Attracting first to market retail brands
- » Strong specialty sales (+20% yoy) and customer visitations (+9% yoy)
- » Mixed-use development planning underway leveraging sizeable land holdings (20 hectares)







### Retail portfolio outlook

#### Quality assets in growth markets

- » \$5.6b on balance sheet with \$8.4b assets under management
- » Largest exposure to strong population growth markets of NSW and VIC relative to peers

#### Assets well positioned to meet shifting customer demands

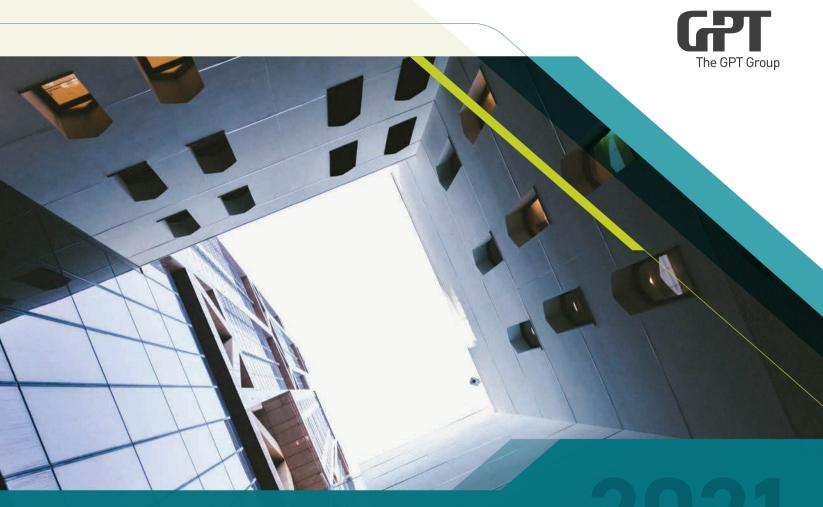
- » Leasing activity underpinned by on-trend retailer groups expanding store networks and opening new concepts
- » Recent asset investment ensures compelling and attractive destinations for retailers and shoppers
- » Mixed-use development opportunities across the portfolio provide a pathway to enhance growth

#### Economic conditions support retail spending

- » Impacts on trading environment due to COVID-19 are expected to be followed by a recovery in retail sales as previously experienced once restrictions are eased
- » Robust jobs growth, house price appreciation, record low interest rates and high levels of household savings will provide ongoing support for discretionary spending



CAT



**Funds Management** 

Interim Result 2021

# Funds management overview



Assets under management up 4.7%

7.9%
Contribution to Group earnings

### Sector diversity<sup>1</sup>



### Assets under management

Wholesale Office Fund Managed by GPT

\$**9.3**b

Wholesale Shopping Centre Fund Managed by GPT

\$**3.9**b

CFT QuadReal Logistics Trust

\$0.3b2



Assets under management, value by sector
 Capital committed ~\$346m, cost to complete ~\$279m



# Leveraging the platform for expansion

### GPT QuadReal Logistics Trust capital commitment increased to \$1b

- » 53% of initial \$800m target committed with five opportunities secured this year<sup>1</sup>
  - Two fund-through acquisitions with Bend Road, Keysborough and Boundary Road, Tarneit
  - One development underway at Metroplex Place, Wacol
  - Two parcels of land for future development at Wacol and Crestmead<sup>2</sup>

### Organic growth of existing platform through developments and acquisitions

- GWOF progressing its ~\$3b pipeline¹ providing pathway to grow portfolio to > \$12b
  - Queen & Collins, Melbourne achieved practical completion in June 2021
  - 51 Flinders Lane, Melbourne to commence 4Q 2021
- » GWSCF focus on near term asset enhancement and longer term value creation, with mixed-use masterplans progressing at Highpoint, Northland and Macarthur Square





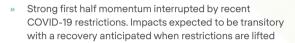




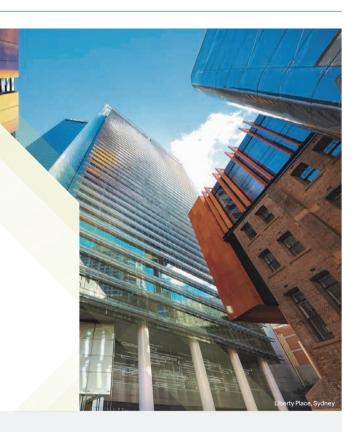
Estimated end value
 Exchange occurred in August 2021
 All images are Artists' impressions



# Summary and outlook



- » Further growth in Logistics through developments and acquisitions
- » Growth of Funds Management including delivery of increased QuadReal capital partnership and execution of GWOF development pipeline
- » Maintain leading sustainability credentials and progress on milestones to achieve 2024 carbon neutral target
- » Balance sheet strength provides capacity to fund developments and growth opportunities
- » Security buy-back is not active as the Group continues to invest in the development pipeline and other potential growth opportunities
- » FFO and distribution guidance not provided given uncertainty in terms of the duration and nature of government measures being implemented to manage COVID-19





**Interim Result 2021** 

Thank you for joining us

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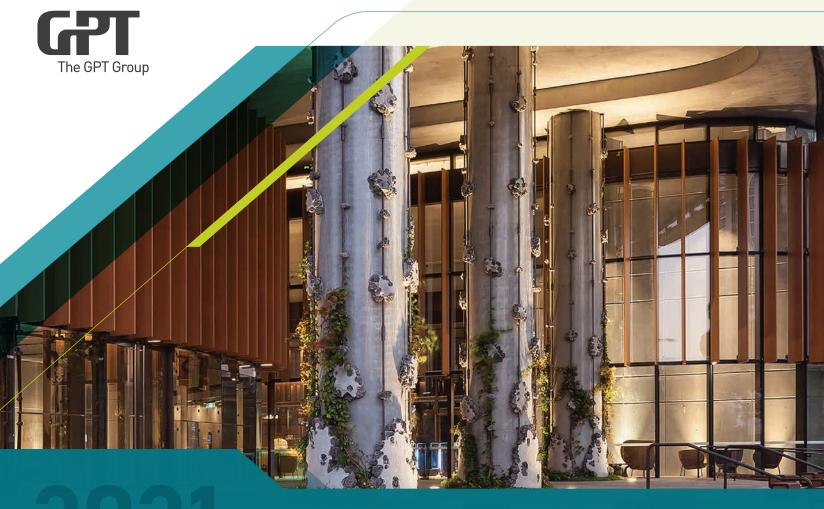
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All values are expressed in Australian currency unless otherwise indicated.

Funds from Operations (FFO) is reported in the Segment Note disclosures which are included in the financial report of The GPT Group for the 6 months ended 30 June 2021. FFO is a financial measure that represents The GPT Group's underlying and recurring earnings from its operations. This is determined by adjusting statutory net profit after tax under Australian Accounting Standards for certain items which are non-cash, unrealised or capital in nature. FFO has been determined based on guidelines established by the Property Council of Australia. A reconciliation of FFO to Statutory Profit is included in this presentation.

Key statistics for the Retail and Office divisions include GPT Group's weighted interest in the GPT Wholesale Shopping Centre Fund (GWSCF) and the GPT Wholesale Office Fund (GWOF) respectively.





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**Data Pack** 



**GPT Overview** 43 Financial Performance 47 Office Portfolio 57 Logistics Portfolio 71 Retail Portfolio 95 Development 105 Funds Management 107 Sustainability 113

Note: All information included in this pack includes GPT owned assets and GPT's interest in the Wholesale Funds (GWOF and GWSCF) unless otherwise stated.





**GPT Overview** 

**Interim Result 2021** 

## **GPT Overview**

GPT's core portfolio consists of high quality properties in the retail, office and logistics sectors. The portfolio includes some of the most iconic buildings in Australia and award winning developments.

### Retail portfolio

- » 12 shopping centres
- » 960,000 sqm GLA
- » 3.100 + tenants
- » \$5.6b portfolio
- » \$8.6b AUM



### Office portfolio

- » 25 assets
- » 1,030,000 sqm NLA
- » 380 + office tenants
- » \$5.8b portfolio
- » \$13.3b AUM



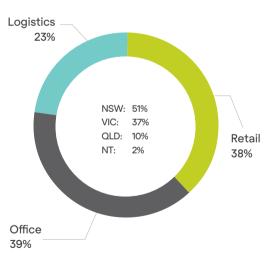
### Logistics portfolio

- » 42 assets
- » 1,140,000 sgm GLA
- » 90 + tenants
- » \$3.4b portfolio
- » \$3.4b AUM



### **GPT Portfolio Diversity**

As at 30 June 2021



## **GPT Portfolio Metrics**

Across the three sectors, GPT has maintained high occupancy and a long WALE.

	Portfolio Size (\$b)	WALE (years)	Occupancy (%)	WACR (%)
Retail	5.60	3.7	98.9	5.05
Office	5.79	5.0	88.9	4.87
Logistics	3.38	6.6	96.8	4.38
Total	14.76	4.8	95.6	4.85



<sup>1.</sup> Structured rent reviews for the 12 months to 31 December 2021. Other includes market reviews and expiries in 2021.

# Glossary

A-Grade	As per the Property Council of Australia's 'A Guide to
	Office Building Quality'
AFFO	Adjusted Funds From Operations: Adjusted Funds From Operations is defined as FFO less maintenance capex, leasing incentives and one-off items calculated in accordance with the PCA 'Voluntary Best Practice Guidelines for Disclosing FFO and AFFO'
AREIT	Australian Real Estate Investment Trust
ASX	Australian Securities Exchange
AUM	Assets under management
Bps	Basis Points
Capex	Capital expenditure
CBD	Central Business District
CO2	Carbon Dioxide
CPI	Consumer Price Index
cps	Cents per security
DPS	Distribution per security
EBIT	Earning Before Interest and Tax
EPS	Earnings per security: Earnings per security is defined as Funds From Operations per security
Free Cash Flow	Operating cash flow less maintenance and leasing capex and inventory movements
FFO	Funds From Operations: Funds From Operations is defined as the underlying earnings calculated in accordance with the PCA 'Voluntary Best Practice Guidelines for Disclosing FFO and AFFO'
FUM	Funds under management
Gearing	The level of borrowings relative to assets

GFA	Gross Floor Area
GLA	Gross Lettable Area
GWOF	GPT Wholesale Office Fund
GWSCF	GPT Wholesale Shopping Centre Fund
НоА	Heads of Agreement
IFRS	International Financial Reporting Standards
IPD	Investment Property Databank
IRR	Internal Rate of Return
LBP	Logistics & Business Parks
Major Tenants	Retail tenancies including Supermarkets, Discount Department Stores, Department Stores and Cinemas
MAT	Moving Annual Turnover
MER	Management Expense Ratio: Management Expense Ratio is defined as management expenses divided by assets under management
Mini-Major Tenants	Retail tenancies with a GLA above 400 sqm not classified as a Major Tenant
MTN	Medium Term Notes
N/A	Not Applicable
NABERS	National Australian Built Environment Rating System
NAV	Net Asset Value
Net Gearing	Net gearing is defined as debt less cash less cross currency derivative assets add cross currency derivative liabilities divided by total tangible assets less cash less cross currency derivative assets less right of use assets less lease liabilities – investment properties
NLA	Net Lettable Area
NPAT	Net Profit After Tax

NTA	Net Tangible Assets
Ordinary Securities	Ordinary securities are those that are most commonly traded on the ASX: The ASX defines ordinary securities as those securities that carry no special or preferred rights. Holders of ordinary securities will usually have the right to vote at a general meeting of the company, and to participate in any dividends or any distribution of assets on winding up of the company on the same basis as other ordinary securityholders
PCA	Property Council of Australia
Premium Grade	As per the Property Council of Australia's 'A Guide to Office Building Quality'
Prime Grade	Includes assets of Premium and A-Grade quality
psm	Per square metre
PV	Present Value
Retail Sales	Based on a weighted GPT interest in the assets and GWSCF portfolio. GPT reports retail sales in accordance with the Shopping Centre Council of Australia (SCCA) guidelines
ROCE	Return on capital employed

Specialty Tenants	Retail tenancies with a GLA below 400 sqm
Sqm	Square metre
TR	Total Return: Total Return at GPT Group level is calculated as the change in Net Tangible Assets (NTA) per security plus distributions per security declared over the year, divided by the NTA per security at the beginning of the year
TSR	Total Securityholder Return: Total Securityholder Return is defined as distribution per security plus change in security price
Total Tangible Assets	Total tangible assets is defined as per the Constitution of the Trust and equals Total Assets less Intangible Assets reported in the Statement of Financial Position
USPP	United States Private Placement
VWAP	Volume weighted average price
WACD	Weighted average cost of debt
WACR	Weighted average capitalisation rate
WALE	Weighted average lease expiry



**Financial Performance** 

Interim Result 2021

# **Financial Summary**

6 months to 30 June	2021	2020	Change
Funds From Operations (\$m)	302.3	244.5	<b>▲</b> 23.6%
Net profit/(loss) after tax (\$m) <sup>1</sup>	760.5	(520.4)	<b>▲</b> 246.1%
FFO per ordinary security (cents)	15.64	12.55	<b>▲</b> 24.6%
FFO yield (based on period end price)	6.4%	6.1%	
Distribution per ordinary security (cents) <sup>2</sup>	13.30	9.30	<b>▲</b> 43.0%
Distribution yield (based on period end price) <sup>2</sup>	5.5%	4.5%	
Net interest expense (\$m)	(44.3)	(49.1)	▼ 9.8%
Interest capitalised (\$m)	2.8	4.9	▼ 2.1m
Weighted average cost of debt	2.7%	3.1%	▼ 40 bps
Interest cover	7.9 times	6.0 times	
	As at 30 Jun 21	As at 31 Dec 20	Change
Total assets (\$m) <sup>1</sup>	15,694.3	15,346.9	▲ 2.3%
Total borrowings (\$m)	4,128.0	4,087.4	▲ 1.0%
NTA per security (\$)³	5.86	5.57	▲ 5.2%
Net gearing	24.5%	23.2%	▲ 130 bps
Net look through gearing	27.0%	25.9%	▲ 110 bps
Weighted average term to maturity of debt	7.4 years	7.8 years	▼ 0.4 years
Credit ratings (S&P/Moody's)	A stable/A2 stable	A stable/A2 stable	Unchanged
Weighted average term of interest rate hedging	2.2 years	2.5 years	▼ 0.3 years

<sup>1.</sup> Comparative for 2020 has been restated due to the implementation of an IFRIC agenda decision.

<sup>2.</sup> Distribution has been declared post balance date on 16 August 2021 for the six months to June 2021.

<sup>3.</sup> Includes right of use assets.

The weighted average number of ordinary stapled securities was 1,933.2 million for 2021 and 1,947.9 million for 2020.

The period end price was \$4.90 at 30 June 2021 and \$4.17 at 30 June 2020.

# **Results Summary**

Segment performance 6 months to 30 June (\$m)	2021	2020
Retail		
Operations net income	141.0	74.7
Development net income	(0.2)	4.5
	140.8	79.2
Office		
Operations net income	133.3	139.4
Development net income	1.2	0.5
	134.5	139.9
Logistics		
Operations net income	73.5	64.7
Development net income	2.0	(0.3)
	75.5	64.4
Funds Management	23.9	24.2
Net financing costs	(44.3)	(49.1)
Corporate management expenses	(23.4)	(7.6)
Tax expenses	(4.7)	(6.5)
Funds From Operations (FFO)	302.3	244.5
Valuation increase/(decrease)	471.7	(711.3)
Financial instruments mark to market movements and net foreign exchange movements	0.5	(51.5)
Other items	(14.0)	(2.1)
Net Profit/(Loss) After Tax (NPAT) <sup>1</sup>	760.5	(520.4)

<sup>1.</sup> Comparative for 2020 has been restated due to the implementation of an IFRIC agenda decision.

# Funds From Operations to Adjusted Funds From Operations

6 months to 30 June (\$m)	2021	2020
Core business	374.7	307.7
Financing and corporate overheads	(72.4)	(63.2)
Funds From Operations	302.3	244.5
Maintenance capital expenditure	(12.9)	(18.5)
Lease incentives (including rent free and leasing costs)	(23.1)	(28.9)
Adjusted Funds From Operations	266.3	197.1

Goldsbrough Village, 181 William & 550 Bourke Streets, Melbourne



## **NTA Movement**

Securities on Issue	Number of Securities (m)
Opening balance 1 January 2021	1,947.9
Buy back of securities	(32.3)
30 June 2021 balance	1,915.6

NTA Movement	Net Assets (\$m)	No. of Securities (m)	NTA per Security (\$)
NTA position as at 31 December 2020 <sup>1,2</sup>	10,852.7	1,947.9	5.57
Buy back of securities	(146.8)	(32.3)	0.02
FFO	302.3		0.16
Revaluations	471.7		0.24
Mark to market of Treasury	11.6		0.00
Distribution	(257.1)		(0.13)
Other	(12.3)		(0.00)
Movement in NTA	369.4		0.29
NTA position as at 30 June 2021 <sup>1</sup>	11,222.1	1,915.6	5.86

<sup>1.</sup> Includes right of use assets.

<sup>2.</sup> NTA position at 31 December 2020 has been restated due to the implementation of an IFRIC agenda decision.

# **Capital Management Summary**

Gearing (\$m)	As at 30 June 2021
Total assets	15,694.3
Less: Intangible assets	(24.6)
Less: Right of use asset	(36.2)
Less: Lease Liabilities – investment properties	(7.7)
Less: Cross currency swap assets	(345.8)
Adjusted total tangible assets	15,280.0
Current borrowings	589.4
Non-current borrowings	3,538.6
Less: Net cross currency derivative positions	(328.0)
Total borrowings <sup>1</sup>	3,800.0
Cash	72.2
Net Gearing <sup>2</sup>	24.5%

<sup>1.</sup> Includes unamortised establishment costs and other adjustments. As at 30 June 2021, external drawn debt is \$3,759 million.

Interest Cover (\$m)	30 June 2021
Funds From Operations	302.3
Add: taxes deducted	4.7
Add: Finance Costs for the period <sup>1</sup>	44.5
Earnings Before Interest and Tax (EBIT)	351.5
Finance Costs <sup>1</sup>	44.5
Interest Cover	7.9 times

<sup>1.</sup> Excludes Finance costs - leases.

<sup>2.</sup> Calculated net of cash, cross currency derivative positions, lease liabilities in relation to investment properties and excludes right of use assets.

# **Look Through Gearing**

Look Through Gearing as at 30 June 2021	GPT Group	GWOF	GWSCF	Other <sup>2</sup>	Total
Share of assets of non-consolidated entities					
Group adjusted total tangible assets	15,280.0				15,280.0
Plus: GPT share of assets of non-consolidated entities		2,001.3	1,105.7	1,469.4	4,576.4
Less: total equity investment in non-consolidated entities		(1,618.3)	(779.1)	(1,436.6)	(3,834.0)
Total look through assets	15,280.0	383.0	326.6	32.8	16,022.4
Group total borrowings	3,800.0				3,800.0
Plus: GPT share of external debt of non-consolidated entities		335.8	295.4	0.0	631.2
Total look through borrowings	3,800.0	335.8	295.4	0.0	4,431.2
Total look through cash	72.2	6.5	6.0	69.9	154.6
Look through gearing based on net debt <sup>1</sup>					27.0%

<sup>1.</sup> Calculated net of cash, cross currency derivative positions, lease liabilities in relation to investment properties and excludes right of use asset.

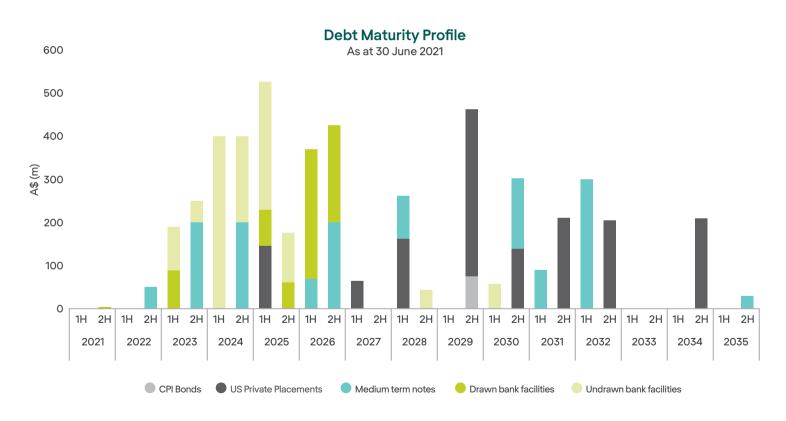
<sup>2.</sup> Retail, office and other assets (held in joint ventures).





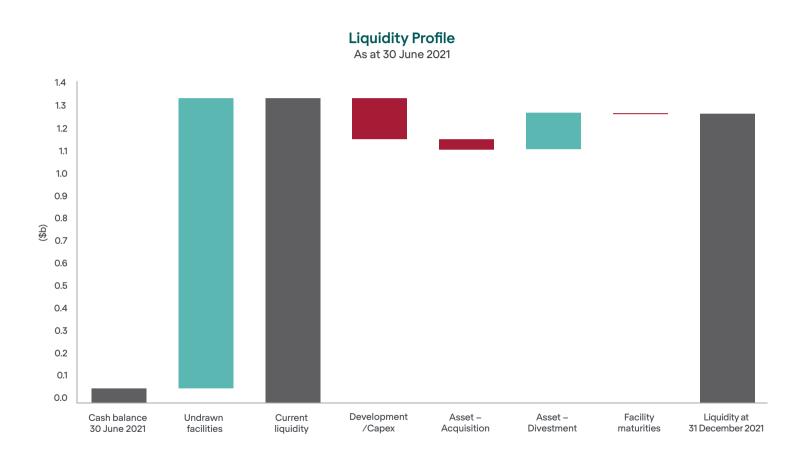
# **Debt Maturity Profile**

Liquidity of \$1.3 billion funds all current commitments until 2024.



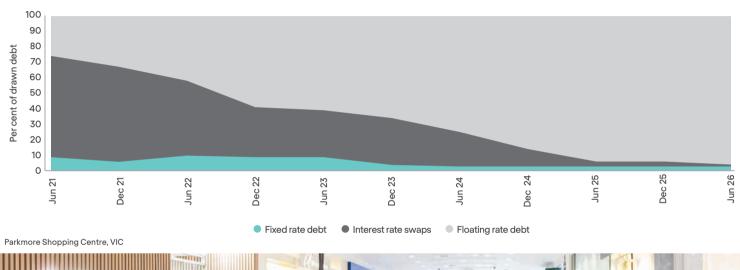
<sup>\*</sup> Assumes commercial paper is refinanced with committed bank facilities.

# **Liquidity Profile**



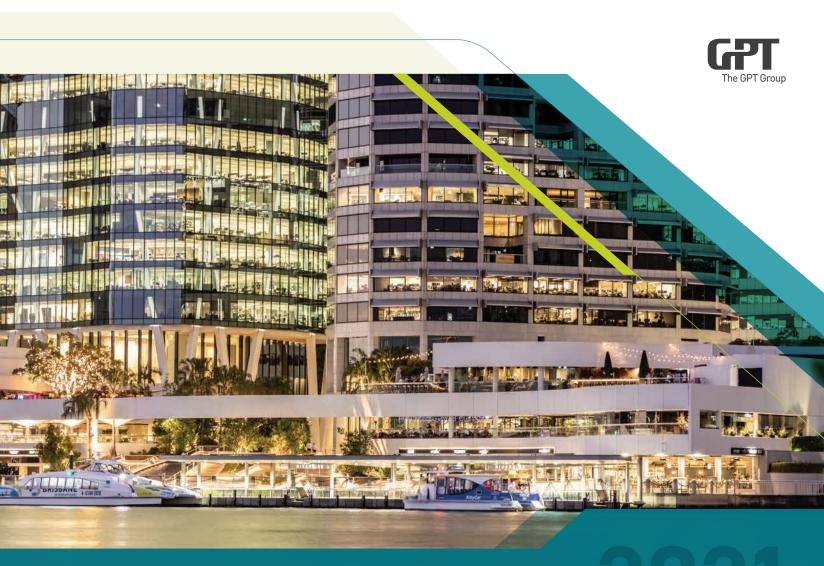
# **Hedging Profile**

54% hedged over the next 2.2 years at an average rate of 1.6%.









Office Portfolio

Interim Result 2021

### Office Portfolio Overview

GPT's office portfolio comprises ownership in 25 high quality assets¹ with a total investment of \$5.8 billion. The portfolio includes assets held on the Group's balance sheet and an investment in the GPT Wholesale Office Fund (GWOF).



#### **New South Wales**

#### **GPT Owned**

- » Australia Square (50%)
- » 2 Park Street (50%)
- » Darling Park 1 & 2 (25%)
- » 60 Station Street, Parramatta
- » 4 Murray Rose Avenue, Sydney Olympic Park
- » 32 Smith, Parramatta

#### **GWOF Owned**

- » Liberty Place (50%)
- Darling Park 1 & 2 (50%)
- » Darling Park 3
- » 580 George Street
- » workplace<sup>6</sup>
- » 87-91 George Street, Parramatta

## Victoria GPT Owned

### » Melbourne Central Tower

» 181 William and 550 Bourke Streets (50%)

#### **GWOF Owned**

- » 2 Southbank Boulevard
- » 8 Exhibition Street (50%)
- » Queen & Collins
- » 150 Collins Street
- » 530 Collins Street
- » 655 Collins Street
- » 750 Collins Street
- » 181 William and 550 Bourke Streets (50%)
- » 800/808 Bourke Street
- » 32 Flinders Street

#### Queensland

#### **GPT Owned**

» One One One Eagle Street (33.3%)

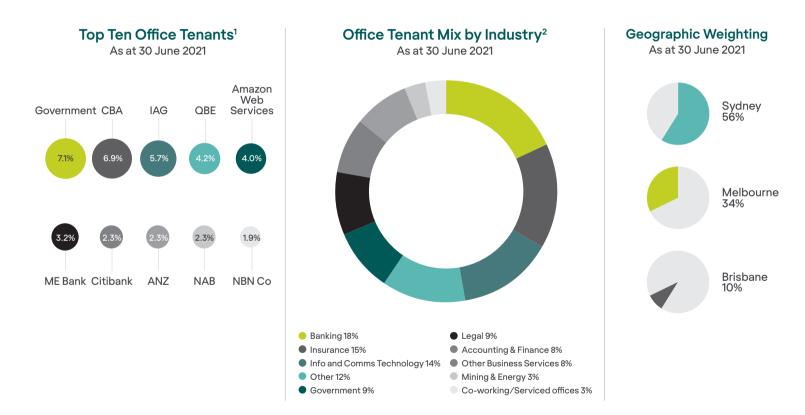
#### **GWOF Owned**

- » One One One Eagle Street (66.7%)
- » Riverside Centre

All totals and averages are based on GPT's balance sheet portfolio and weighted ownership interest in the GWOF portfolio. 1. Includes assets held for development (87-91 George Street and 32 Flinders Street).

## Office Portfolio Summary

The GPT office portfolio has exposure to high quality office assets and benefits from a diversified tenant base.



Note: Includes signed leases.

<sup>1.</sup> Based on gross rent.

<sup>2.</sup> By area.

## Income and Fair Value Schedule

		Incom		Fair Value Reconciliation									
		month ) Jun (				Capex							
	2020	2021	Variance		Development & Other Capex (\$m)	Maintenance Capex (\$m)	Lease Incentives (\$m)	Acquisitions (\$m)	Sales (\$m)	Net Revaluations (\$m)	Other Adjustments (\$m)	Fair Value 30 Jun 21 (\$m)	% of Portfolio (%)
GPT Portfolio													
Australia Square, Sydney	12.5	14.0	1.5	583.0	-	1.3	2.5	-	-	32.2	-	619.0	10.7
2 Park Street, Sydney	17.9	19.6	1.7	805.0	-	0.2	2.0	-	-	-	-	807.2	14.0
Governor Phillip & Governor Macquarie Towers, Sydney	13.2	-	(13.2)	_	-	-	_	_	-	_	-	-	_
Darling Park 1 & 2, Sydney	12.8	14.4	1.6	528.7	1.5	0.6	1.0	-	-	8.2	-	540.0	9.3
60 Station Street, Parramatta	7.6	8.1	0.5	273.0	0.4	-	-	-	-	(3.4)	-	270.0	4.7
32 Smith Street, Parramatta	-	2.2	2.2	254.0	31.5	-	0.3	-	-	39.2	-	325.0	5.6
4 Murray Rose Avenue, Sydney Olympic Park	2.9	3.7	0.8	143.0	_	_	0.1	_	-	_	_	143.1	2.5
Melbourne Central Tower, Melbourne	20.7	19.3	(1.4)	729.0	0.3	2.7	4.8	_	-	_	-	736.8	12.7
181 William and 550 Bourke Streets, Melbourne	9.6	7.1	(2.5)	414.5	0.9	0.1	3.8	-	-	(1.3)	-	418.0	7.2
One One One Eagle Street, Brisbane	10.5	9.1	(1.4)	295.3	0.4	0.1	0.6	-	_	11.6	-	308.0	5.3
Equity Interests													
GPT Equity Interest in GWOF (21.8%) <sup>1</sup>	34.7	36.9	2.2	1,579.6	_	_	-	-	_	34.7	4.0	1,618.3	28.0
Total Office Portfolio	142.4	134.4	(8.0)	5,605.1	35.0	5.0	15.1	_	-	121.2	4.0	5,785.4	100.0

<sup>1.</sup> GPT Equity Interest in GWOF represents GPT's equity accounted interest in the net assets of the Fund, including net revaluations of investment property and mark to market movements of financial instruments. Net income represents GPT's share of FFO for the period.

# Office Portfolio Summary

Office Occup	ancy (B	y Area)
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								, ,		
	State	Ownership (%)	Office NLA (100% Interest) (sqm)	30 Jun 21 Fair Value (\$m)	30 Jun 21 Cap Rate (%)	Actual (%)	Inc. Signed Leases (%)	Inc. Heads of Agreement (%)	Office WALE by Income (Years)	
GPT Portfolio										
Australia Square, Sydney	NSW	50	51,700	619.0	4.83	94.1	97.1	97.6	3.7	
2 Park Street, Sydney	NSW	50	73,500	807.2	4.75	97.9	97.9	98.8	2.5	
Darling Park 1, Sydney	NOW	05	101.000	540.0	DP1: 4.75	DP1: 100.0	DP1: 100.0	DP1: 100.0	DP1: 3.3	
Darling Park 2, Sydney	NSW	25	101,900	540.0	DP2: 4.75	DP2: 96.2	DP2: 96.2	DP2: 96.2	DP2: 7.3	
60 Station Street, Parramatta	NSW	100	25,100	270.0	5.13	100.0	100.0	100.0	1.3	
32 Smith Street, Parramatta	NSW	100	27,000	325.0	5.00	63.1	64.8	71.5	9.4	
4 Murray Rose Avenue, Sydney Olympic Park	NSW	100	15,600	143.1	5.13	100.0	100.0	100.0	8.0	
Melbourne Central Tower, Melbourne	VIC	100	65,800	736.8	4.88	96.0	98.3	98.3	5.6	
181 William and 550 Bourke Streets, Melbourne	VIC	50	76,200	418.0	5.00	44.5	54.8	54.8	6.3	
One One One Eagle Street, Brisbane	QLD	33.3	63,800	308.0	5.00	96.9	96.9	97.3	4.6	

### Office Occupancy (By Area)

	State	Ownership (%)	Office NLA (100% Interest) (sqm)	30 Jun 21 Fair Value (\$m)	30 Jun 21 Cap Rate (%)	Actual (%)	Inc. Signed Leases (%)	Inc. Heads of Agreement (%)	Office WALE by Income (Years)
GWOF Portfolio									
Liberty Place, 161 Castlereagh Street, Sydney	NSW	50	56,300	775.7	4.38	99.3	99.3	99.3	6.9
Darling Park 1, Sydney	NSW	F0	101.000	10000	DP1: 4.75	DP1: 100.0	DP1: 100.0	DP1: 100.0	DP1: 3.3
Darling Park 2, Sydney	NSW	50	101,900	1,080.0	DP2: 4.75	DP2: 96.2	DP2: 96.2	DP2: 96.2	DP2: 7.3
Darling Park 3, Sydney	NSW	100	29,800	598.0	4.75	100.0	100.0	100.0	4.5
580 George Street, Sydney	NSW	100	37,100	656.8	5.00	95.6	96.5	100.0	4.0
workplace <sup>6</sup> , Sydney	NSW	100	16,300	330.3	4.88	100.0	100.0	100.0	7.4
87-91 George Street, Parramatta	NSW	100	N/A	73.6	N/A	N/A	N/A	N/A	N/A
2 Southbank Boulevard, Melbourne	VIC	100	53,300	690.0	4.88	89.7	89.7	89.7	5.4
8 Exhibition Street, Melbourne	VIC	50	44,500	306.0	4.75	96.4	96.4	99.1	4.0
32 Flinders Street, Melbourne	VIC	100	N/A	82.9	N/A	N/A	N/A	N/A	N/A
Queen & Collins, Melbourne	VIC	100	34,000	454.0	4.75	0.0	19.6	34.1	5.3
150 Collins Street, Melbourne	VIC	100	19,100	272.0	4.75	100.0	100.0	100.0	5.0
530 Collins Street, Melbourne	VIC	100	65,200	753.2	4.75	81.3	81.3	82.9	3.6
655 Collins Street, Melbourne	VIC	100	16,600	173.0	4.75	100.0	100.0	100.0	8.4
750 Collins Street, Melbourne	VIC	100	41,400	496.0	4.50	100.0	100.0	100.0	14.3
800/808 Bourke Street, Melbourne	VIC	100	59,600	581.1	5.15	100.0	100.0	100.0	6.1
181 William and 550 Bourke Streets, Melbourne	VIC	50	76,200	418.0	5.00	44.5	54.8	54.8	6.3
One One One Eagle Street, Brisbane	QLD	66.7	63,800	616.0	5.00	96.9	96.9	97.3	4.6
Riverside Centre, Brisbane	QLD	100	51,400	739.0	5.00	92.4	94.5	95.8	6.0
Total <sup>1</sup>			1,025,400		4.87	86.7	88.9	90.0	5.0

<sup>1.</sup> Excludes assets held for development (87-91 George Street and 32 Flinders Street).

# **Independent Valuation Summary**

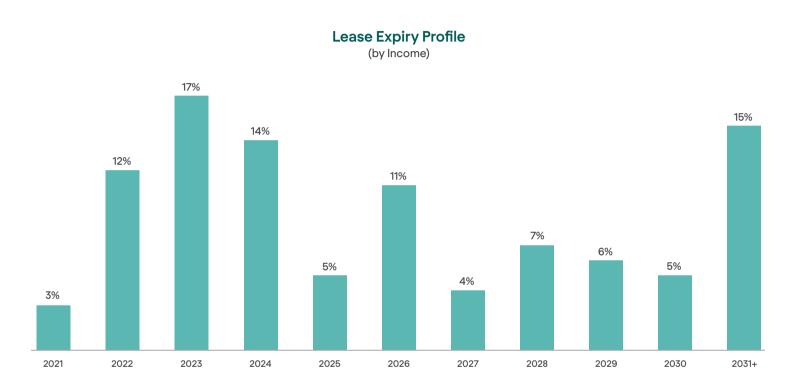
	State	Ownership (%)	Date	Valuer	Valuation (\$m)	Capitalisation Rate (%)
GPT Portfolio						
Australia Square, Sydney	NSW	50	30 Jun 21	Savills	619.0	4.83
2 Park Street, Sydney	NSW	50	31 Dec 20	Knight Frank	805.0	4.75
Darling Park 1 & 2, Sydney	NSW	25	30 Jun 21	Colliers	540.0	DP1: 4.75, DP2: 4.75
60 Station Street, Parramatta	NSW	100	30 Jun 21	CBRE	270.0	5.13
32 Smith Street, Parramatta	NSW	100	30 Jun 21	Knight Frank	325.0	5.00
4 Murray Rose Avenue, Sydney Olympic Park	NSW	100	31 Dec 20	Colliers	143.0	5.13
Melbourne Central Tower, Melbourne	VIC	100	31 Dec 20	Colliers	729.0	4.88
181 William and 550 Bourke Streets, Melbourne	VIC	50	30 Jun 21	Savills	418.0	5.00
One One Cone Eagle Street, Brisbane	QLD	33.3	30 Jun 21	Cushman & Wakefield	308.0	5.00

32 Smith, Parramatta



	State	Ownership (%)	Date	Valuer	Valuation (\$m)	Capitalisation Rate (%)
GWOF Portfolio						
Liberty Place, 161 Castlereagh Street, Sydney	NSW	50	31 Mar 21	JLL	775.5	4.38
Darling Park 1 & 2, Sydney	NSW	50	30 Jun 21	Colliers	1,080.0	DP1: 4.75, DP2: 4.75
Darling Park 3, Sydney	NSW	100	30 Jun 21	Colliers	598.0	4.75
580 George Street, Sydney	NSW	100	31 Mar 21	Knight Frank	655.0	5.00
workplace <sup>6</sup> , Sydney	NSW	100	31 Mar 21	Savills	330.0	4.88
87-91 George Street, Parramatta	NSW	100	30 Jun 21	Knight Frank	73.6	N/A
2 Southbank Boulevard, Melbourne	VIC	100	30 Jun 21	CBRE	690.0	4.88
8 Exhibition Street, Melbourne	VIC	50	30 Jun 21	Colliers	306.0	4.75
32 Flinders Street, Melbourne	VIC	100	31 Mar 21	Savills	82.0	N/A
Queen & Collins, Melbourne	VIC	100	30 Jun 21	Colliers	454.0	4.75
150 Collins Street, Melbourne	VIC	100	31 Mar 21	CBRE	272.0	4.75
530 Collins Street, Melbourne	VIC	100	31 Mar 21	JLL	750.0	4.75
655 Collins Street, Melbourne	VIC	100	31 Mar 21	Cushman & Wakefield	173.0	4.75
750 Collins Street, Melbourne	VIC	100	30 Jun 21	M3	496.0	4.50
800/808 Bourke Street, Melbourne	VIC	100	31 Mar 21	Knight Frank	581.0	5.15
181 William and 550 Bourke Streets, Melbourne	VIC	50	30 Jun 21	Savills	418.0	5.00
One One Eagle Street, Brisbane	QLD	66.7	30 Jun 21	Cushman & Wakefield	616.0	5.00
Riverside Centre, Brisbane	QLD	100	30 Jun 21	Colliers	739.0	5.00

# **Lease Expiry Profile**



Note: Office income, includes Signed Leases.

## Office – Sydney CBD

- » Sydney CBD vacancy increased to 13.2%, with negative net absorption over the half, but positive absorption driven by prime stock in the last quarter.
- » Minimal development activity occurred in 1H 2021, with net supply additions of approximately 70,000 sqm.
- » In the past six months prime net face rents increased by 0.9% to \$1,214/sqm. Incentives have continued to increase, now at 32.3% gross, resulting in net effective rents moderating by 5.1% in the six months to June 2021.
- » Average prime yields have remained flat at 4.69%, reflecting no change to yields since September 2020.

### Sydney CBD: Rents and Incentives<sup>1</sup>



#### Sydney CBD: Demand, Supply and Vacancy



### Sydney CBD: Upper and Lower Prime Yields



#### JLL Research 2Q 2021, GPT Research.

 $Notes: The \ effective \ rent \ is \ calculated \ by \ deducting \ from \ the \ face \ rental \ the \ amortised \ present \ value \ of \ incentives \ over \ an \ assumed \ 10 \ year \ lease \ term.$ 

Vacancy is inclusive of sublease vacancy and uses JLL's 'dynamic' vacancy calculation, whereby any space being marketed for lease is included in the vacant space count. Historic 20y Vacancy Average calculated 2001–2020.

<sup>1.</sup> Change during the past 12 months.

### Office – Melbourne CBD

- » Melbourne CBD vacancy improved during 2Q 2021, falling slightly to 14.1%, albeit higher than six months ago. Falls in both direct and sub-lease vacancy helped to drive the reduction.
- » Supply has slowed off the back of 2020, with no supply added and minimal withdrawals.
- » Net prime face rents grew 1.4% over the six months to \$626/sgm bringing rent back to pre-COVID levels. Incentives increased to 35.5% net, resulting in a moderation of net effective rents of 3.2% in the half
- » Average prime yields compressed by 12.5 bps to 4.76% in the past six months and are in line with March 2020 yields.

#### Melbourne CBD: Rents and Incentives<sup>1</sup>



### Melbourne CBD: Demand, Supply and Vacancy



### Melbourne CBD: Upper and Lower Prime Yields



JLL Research 2Q 2021, GPT Research.

1. Change during the past 12 months.

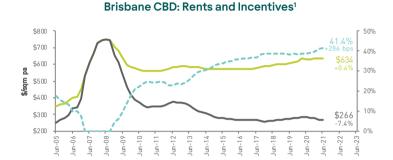
Notes: The effective rent is calculated by deducting from the face rental the amortised present value of incentives over an assumed 10 year lease term.

Vacancy is inclusive of sublease vacancy and uses JLL's 'dynamic' vacancy calculation, whereby any space being marketed for lease is included in the vacant space count.

Historic 20y Vacancy Average calculated 2001-2020.

## Office - Brisbane CBD

- » Brisbane's CBD vacancy rate increased to 15.9%, with an increase in direct vacancy offsetting improvement in sub-lease vacancy, resulting in negative net absorption.
- » The Midtown Centre was completed over the half adding 44,500 sqm of stock. No withdrawals occurred.
- » Prime net face rents have remained mostly flat during the first half at \$634/sqm. Incentives have increased to 41.4% gross, resulting in net effective rents moderating by 4.4% in the past six months.
- » Average prime yields continue to remain unchanged at 5.63%.



## Brisbane CBD: Demand, Supply and Vacancy



## **Brisbane CBD: Upper and Lower Prime Yields**



#### JLL Research 2Q 2021, GPT Research.

Notes: The effective rent is calculated by deducting from the face rental the amortised present value of incentives over an assumed 10 year lease term.

Vacancy is inclusive of sublease vacancy and uses JLL's 'dynamic' vacancy calculation, whereby any space being marketed for lease is included in the vacant space count. Historic 20y Vacancy Average calculated 2001–2020.

<sup>1.</sup> Change during the past 12 months.

## Office - Parramatta

- » Parramatta's vacancy rate increased to 15.4% with net absorption of -23,656 sqm recorded in 1H 2021, driven by increasing sub-lease vacancy from larger tenants.
- » The market has increased by 1.9% to ~850,000 sqm in the past six months with the completion of 32 Smith Street earlier this year.
- » Prime net face rents increased by 1.2% over the first half. Incentives increased to 34.9% gross, resulting in net effective rents declining by 9.7% in the past six months.
- » Average prime yields have compressed by 12.5 bps in the past six months to 5.38%.





### Parramatta CBD: Demand, Supply and Vacancy



### Parramatta CBD: Upper and Lower Prime Yields



JLL Research 2Q 2021, GPT Research.

1. Change during the past 12 months.

Notes: The effective rent is calculated by deducting from the face rental the amortised present value of incentives over an assumed 10 year lease term.

Vacancy is inclusive of sublease vacancy and uses JLL's 'dynamic' vacancy calculation, whereby any space being marketed for lease is included in the vacant space count. Historic 20y Vacancy Average calculated 2001–2020.

## Sydney CBD Office Portfolio



- Australia Square
- 2 workplace<sup>6</sup>
- 3 Cockle Bay Wharf
- 4 Darling Park 1 & 2
- 5 Darling Park 3
- 6 2 Park Street
- 1 Liberty Place, 161 Castlereagh Street
- 8 580 George Street









**Logistics Portfolio** 

Interim Result 2021

## **Logistics Portfolio Overview**

GPT's logistics portfolio consists of ownership in 42 high quality investment assets located across Australia's Eastern Seaboard and an interest in the GPT QuadReal Logistics Trust.



### 1. Includes properties at 3 Figtree Drive and 6 Herb Elliot Drive, Sydney Olympic Park.

#### **New South Wales**

- » Rosehill Business Park, Camellia
- » 10 Interchange Drive, Eastern Creek
- » 16-34 Templar Road, Erskine Park
- » 36-52 Templar Road, Erskine Park
- 54-70 Templar Road, Erskine Park
- » 67-75 Templar Road, Erskine Park
- 29-55 Lockwood Road, Erskine Park
- 57-87 Lockwood Road, Erskine Park
- 88-99 Lockwood Road, Erskine Park
- 128 Andrews Road, Penrith » 42 Cox Place, Glendenning
- » 407 Pembroke Road, Minto (50%)
- » 4 Holker Street, Newington
- » 83 Derby Street, Silverwater
- Sydney Olympic Park Town Centre<sup>1</sup>
- Quad 1, Sydney Olympic Park
- » Quad 4, Sydney Olympic Park
- 372-374 Victoria Street, Wetherill Park
- » 38 Pine Road, Yennora
- 38A Pine Road, Yennora
- 18-24 Abbott Road, Seven Hills
- » 1A Huntingwood Drive, Huntingwood
- 1B Huntingwood Drive, Huntingwood
- 54 Eastern Creek Drive, Eastern Creek
- 50 Old Wallgrove Road, Eastern Creek
- 104 Vanessa Street, Kingsgrove
- » 64 Biloela Street, Villawood
- » 30-32 Bessemer Street, Blacktown

#### Victoria

- » Citiwest Industrial Estate, Altona North
- » Citiport Business Park, Port Melbourne
- » Austrak Business Park, Somerton (50%)
- Sunshine Business Estate, Sunshine
- » 399 Boundary Road, Truganina
- » 396 Mount Derrimut Road, Derrimut
- » 21 Shiny Drive, Truganina
- » 21-23 Wirraway Drive, Port Melbourne
- » 1 Botero Place, Truganina
- » Foundation Estate, Truganina

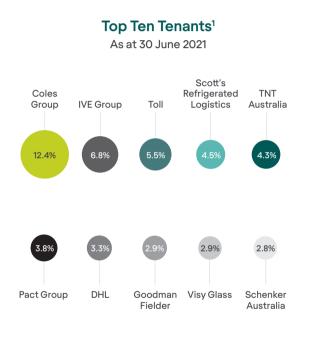
#### Queensland

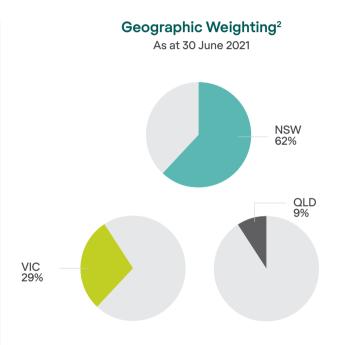
- » 59 Forest Way, Karawatha
- » 55 Whitelaw Place, Wacol
- » 2 Ironbark Close, Berrinba
- » 30 Ironbark Close, Berrinba

Note: All totals and averages are based on GPT's balance sheet portfolio.

## **Logistics Portfolio Summary**

The GPT logistics portfolio has exposure to high quality assets with a long WALE.

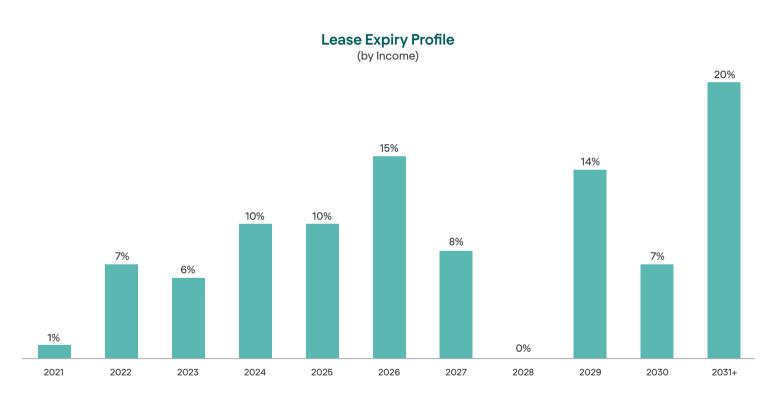




<sup>1.</sup> Based on net rent.

<sup>2.</sup> Excludes assets under development.

# **Lease Expiry Profile**



Note: Includes signed leases.

## Income and Fair Value Schedule

Income 6 months to 30 Jun (\$m)

#### Fair Value Reconciliation

		o oun (	Ψιιιγ				i ali vai	40 110001101	nation			
	2020	2021	Variance	Fair Value 31 Dec 20 (\$m)	Development & Other Capex (\$m)	Maintenance Capex (\$m)	Lease Incentives (\$m)	Acquisitions & Sales (\$m)	Net Revaluations (\$m)	Other Adjustments (\$m)	Fair Value 30 Jun 21 (\$m)	% of Portfolio (%)
GPT Portfolio												
Rosehill Business Park, Camellia	3.3	3.2	(0.1)	104.5	-	0.1	_	-	-	-	104.6	3.1
10 Interchange Drive, Eastern Creek	1.5	1.0	(0.5)	42.0	-	-	-	-	5.5	-	47.5	1.4
16-34 Templar Road, Erskine Park	2.0	2.1	0.1	72.0	-	-	-	-	5.0	-	77.0	2.3
36-52 Templar Road, Erskine Park	3.1	3.2	0.1	130.0	-	-	-	-	18.3	-	148.3	4.4
54-70 Templar Road, Erskine Park	5.5	5.6	0.1	179.0	-	-	-	-	23.2	-	202.2	6.0
67–75 Templar Road, Erskine Park	1.0	1.1	0.1	28.8	-	-	-	-	2.7	-	31.5	0.9
29–55 Lockwood Road, Erskine Park	3.0	3.1	0.1	123.7	-	0.1	_	-	17.5	-	141.3	4.2
57–87 & 89–99 Lockwood Road, Erskine Park	2.7	2.8	0.1	110.5	-	0.1	-	-	13.4	-	124.0	3.7
128 Andrews Road, Penrith	-	2.1	2.1	93.6	-	-	-	-	12.1	-	105.7	3.1
42 Cox Place, Glendenning – Completed February 2021	-	0.7	0.7	34.0	4.8	-	0.1	-	12.3	-	51.2	1.5
407 Pembroke Road, Minto	1.1	1.1	0.0	35.0	-	-	-	-	5.3	-	40.3	1.2
4 Holker Street, Newington	1.2	1.2	0.0	42.0	-	0.3	-	-	-	-	42.3	1.3
83 Derby Street, Silverwater	0.8	1.4	0.6	45.0	-	-	-	-	7.5	-	52.5	1.6
Sydney Olympic Park Town Centre	1.2	1.3	0.1	49.7	_	_	_	-	_	-	49.7	1.5
Quad 1, Sydney Olympic Park	1.0	1.0	0.0	31.0	0.1	_	_	-	_	_	31.1	0.9
Quad 4, Sydney Olympic Park	1.0	1.9	0.9	55.0	-	-	0.9	-	-	-	55.9	1.7
372–374 Victoria Street, Wetherill Park	1.1	1.1	0.0	34.7	-	-	-	-	5.5	-	40.2	1.2
38 Pine Road, Yennora	1.9	2.0	0.1	72.0	-	-	-	-	11.3	-	83.3	2.5
38A Pine Road, Yennora	0.2	0.3	0.1	13.6	-	-	-	-	1.9	-	15.5	0.5
18-24 Abbott Road, Seven Hills	1.1	1.2	0.1	44.2	-	-	-	-	5.2	-	49.4	1.5
1A Huntingwood Drive, Huntingwood	0.8	1.5	0.7	52.4	-	-	-	-	2.4	-	54.8	1.6
1B Huntingwood Drive, Huntingwood	0.7	0.7	0.0	28.0	-	-	-	-	2.0	-	30.0	0.9
54 Eastern Creek Drive, Eastern Creek	1.5	1.5	0.0	60.2	-	-	-	-	11.0	-	71.2	2.1

## Income 6 months to 30 Jun (\$m)

### Fair Value Reconciliation

	2020	2021	Variance	Fair Value 31 Dec 20 (\$m)	Development & Other Capex (\$m)	Maintenance Capex (\$m)	Lease Incentives (\$m)	Acquisitions & Sales (\$m)	Net Revaluations (\$m)	Other Adjustments (\$m)	Fair Value 30 Jun 21 (\$m)	% of Portfolio (%)
50 Old Wallgrove Road, Eastern Creek	1.6	1.9	0.3	74.0	_	_	-	_	13.0	-	87.0	2.6
104 Vanessa Street, Kingsgrove	0.6	0.6	0.0	27.4	-	0.1	0.1	-	3.7	-	31.3	0.9
64 Biloela Street, Villawood	1.2	1.2	0.0	42.7	-	-	-	-	5.3	-	48.0	1.4
30-32 Bessemer Street, Blacktown	1.2	1.2	0.0	43.5	-	0.1	-	-	2.9	-	46.5	1.4
Citiwest Industrial Estate, Altona North	3.3	3.4	0.1	115.0	-	-	0.3	-	19.7	-	135.0	4.0
Citiport Business Park, Port Melbourne	3.0	2.6	(0.4)	93.5	-	-	0.3	-	-	-	93.8	2.8
Austrak Business Park, Somerton	6.0	5.7	(0.3)	215.5	_	0.2	_	_	23.1	_	238.8	7.1
Sunshine Business Estate, Sunshine	1.6	2.9	1.3	88.0	_	_	_	_	9.0	_	97.0	2.9
399 Boundary Road, Truganina	0.5	0.6	0.1	20.5	_	_	_	_	2.3	_	22.8	0.7
396 Mount Derrimut Road, Derrimut	0.3	0.3	0.0	14.7	_	-	_	_	1.7	_	16.4	0.5
21 Shiny Drive, Truganina	1.0	1.1	0.1	42.3	_	_	_	_	4.9	_	47.2	1.4
21–23 Wirraway Drive, Port Melbourne	0.7	0.8	0.1	32.6	_	_	_	_	-	_	32.6	1.0
1 Botero Place, Truganina	0.3	1.0	0.7	44.4	_	-	_	-	5.7	-	50.1	1.5
Foundation Estate, Truganina	-	2.4	2.4	120.0	-	-	_	0.1	7.9	-	128.0	3.8
16–28 Quarry Road, Yatala – Divested December 2020	1.2	0.1	(1.1)	_	_	_	_	_	_	_	_	_
59 Forest Way, Karawatha	3.9	4.0	0.1	137.5	0.3	0.2	0.1	-	8.9	-	147.0	4.4
55 Whitelaw Place, Wacol	0.5	0.5	0.0	19.9	_	0.1	_	_	1.9	_	21.9	0.6
2 Ironbark Close, Berrinba	0.8	1.3	0.5	57.0	-	-	-	-	4.3	-	61.3	1.8
30 Ironbark Close, Berrinba	0.5	0.8	0.3	31.3	_	_	_	_	2.9	_	34.2	1.0

### Income 6 months to 30 Jun (\$m)

Fair Value Reconciliation

	2020	2021	Variance	Fair Value 31 Dec 20 (\$m)	Development & Other Capex (\$m)	Maintenance Capex (\$m)	Lease Incentives (\$m)	Acquisitions & Sales (\$m)	Net Revaluations (\$m)	Other Adjustments (\$m)	Fair Value 30 Jun 21 (\$m)	% of Portfolio (%)
Assets Under Development												
Wembley Business Park, Stage 4, Berrinba – Completed July 2021	-	-	-	12.7	12.1	-	-	-	4.1	-	28.9	0.9
Wembley Business Park, Stage 3, Berrinba – Land	-	-	-	12.9	0.6	_	_	_	0.3	_	13.8	0.4
Yiribana Logistics Estate, Mamre Road, Kemps Creek – Land	-	-	-	35.0	5.1	-	-	98.4	6.5	-	145.0	4.3
407 Pembroke Road, Minto – Land	-	-	-	9.8	-	-	-	-	-	-	9.8	0.3
The Gateway Logistics Hub, Stage 2, Truganina – Under development	-	_	-	13.9	7.1	-	-	-	3.5	-	24.5	0.7
The Gateway Logistics Hub, Stage 3, Truganina – Under development	-	-	-	12.1	13.4	-	-	0.9	13.0	-	39.4	1.2
The Gateway Logistics Hub, Stage 4–6, Truganina – Land	-	-	-	27.5	0.5	-	-	2.1	-	-	30.1	0.9
Foundation Estate, Truganina – Land	-	-	-	5.7	0.2	-	-	-	0.7	-	6.6	0.2
Austrak Business Park, Somerton – Land	-	-	-	47.6	0.9	-	-	-	7.9	-	56.4	1.7
Equity Interests – GPT QuadReal Logistics Trust (50.1%	<b>6)</b> 1											
917 Boundary Road, Tarneit – Under development	-	0.1	0.1	-	3.3	-	-	15.1	(0.5)	-	17.9	0.5
Keylink Estate, 26 Bend Road Keysborough – Under development	-	-	-	-	0.4	-	-	5.8	(0.7)	-	5.5	0.2
Metroplex Place, Wacol — Under development	_	_	-	_	2.5	_	_	6.7	1.2	_	10.4	0.3
Assets Held for Sale												
Sydney Olympic Park – Metro Assets <sup>2</sup>	1.5	0.7	(0.8)	103.0	0.6	-	-	(103.0)	(0.6)	-	_	_
Total Logistics Portfolio	65.4	74.3	8.9	2,980.9	51.9	1.3	1.8	26.1	314.7	_	3,376.7	100.0

<sup>1.</sup> GPT Equity Interest in the GPT QuadReal Logistics Trust represents GPT's equity accounted interest in the net assets of the Trust, including net revaluations of investment property. Net income represents GPT's share of FFO for the period.

<sup>2.</sup> Reflects offer of compensation from Sydney Metro following commercial negotiation regarding the compulsory acquisition for three of GPT's properties at Sydney Olympic Park Town Centre.

# **Logistics Portfolio Summary**

Logistics Occu	pancy (	By A	(rea
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	State	Ownership (%)	GLA (100% Interest) (sqm)	30 Jun 21 Fair Value (\$m)	30 Jun 21 Cap Rate (%)	Actual (%)	Inc. Signed Leases (%)	Inc. Heads of Agreement (%)	WALE by Income (Years)
GPT Portfolio									
Rosehill Business Park, Camellia	NSW	100	41,900	104.6	5.25	100.0	100.0	100.0	1.8
10 Interchange Drive, Eastern Creek	NSW	100	15,200	47.5	4.00	100.0	100.0	100.0	6.3
16-34 Templar Road, Erskine Park	NSW	100	15,200	77.0	4.00	100.0	100.0	100.0	8.0
36-52 Templar Road, Erskine Park	NSW	100	24,500	148.3	3.88	100.0	100.0	100.0	13.6
54–70 Templar Road, Erskine Park	NSW	100	21,000	202.2	3.88	100.0	100.0	100.0	14.0
67–75 Templar Road, Erskine Park	NSW	100	12,700	31.5	4.50	100.0	100.0	100.0	0.6
29–55 Lockwood Road, Erskine Park	NSW	100	32,200	141.3	4.00	100.0	100.0	100.0	8.5
57–87 & 89–99 Lockwood Road, Erskine Park	NSW	100	37,700	124.0	3.88	100.0	100.0	100.0	8.8
128 Andrews Road, Penrith	NSW	100	50,200	105.7	4.00	100.0	100.0	100.0	9.2
42 Cox Place, Glendenning	NSW	100	17,200	51.2	4.00	100.0	100.0	100.0	9.7
407 Pembroke Road, Minto	NSW	50	18,400	40.3	4.88	100.0	100.0	100.0	3.4
4 Holker Street, Newington	NSW	100	7,400	42.3	5.50	100.0	100.0	100.0	5.3
83 Derby Street, Silverwater	NSW	100	17,000	52.5	4.25	100.0	100.0	100.0	4.5
Sydney Olympic Park Town Centre	NSW	100	10,900	49.7	N/A	100.0	100.0	100.0	0.9
Quad 1, Sydney Olympic Park	NSW	100	4,800	31.1	5.75	100.0	100.0	100.0	1.5
Quad 4, Sydney Olympic Park	NSW	100	7,600	55.9	5.38	100.0	100.0	100.0	9.4
372–374 Victoria Street, Wetherill Park	NSW	100	20,500	40.2	5.00	100.0	100.0	100.0	3.7
38 Pine Road, Yennora	NSW	100	33,800	83.3	4.25	100.0	100.0	100.0	1.7
38A Pine Road, Yennora	NSW	100	4,800	15.5	4.25	100.0	100.0	100.0	3.7
18-24 Abbott Road, Seven Hills	NSW	100	18,100	49.4	4.50	100.0	100.0	100.0	3.2

## Logistics Occupancy (By Area)

						Logistics			
	State	Ownership (%)	GLA (100% Interest) (sqm)	30 Jun 21 Fair Value (\$m)	30 Jun 21 Cap Rate (%)	Actual (%)	Inc. Signed Leases (%)	Inc. Heads of Agreement (%)	WALE by Income (Years)
1A Huntingwood Drive, Huntingwood	NSW	100	21,100	54.8	4.50	100.0	100.0	100.0	6.1
1B Huntingwood Drive, Huntingwood	NSW	100	11,300	30.0	4.50	100.0	100.0	100.0	2.2
54 Eastern Creek Drive, Eastern Creek	NSW	100	25,400	71.2	4.25	100.0	100.0	100.0	3.6
50 Old Wallgrove Road, Eastern Creek	NSW	100	30,100	87.0	4.25	100.0	100.0	100.0	5.6
104 Vanessa Street, Kingsgrove	NSW	100	7,100	31.3	4.00	100.0	100.0	100.0	9.1
64 Biloela Street, Villawood	NSW	100	23,300	48.0	4.75	100.0	100.0	100.0	6.0
30–32 Bessemer Street, Blacktown	NSW	100	20,100	46.5	4.50	100.0	100.0	100.0	4.5
Citiwest Industrial Estate, Altona North	VIC	100	90,100	135.0	4.75	100.0	100.0	100.0	3.5
Citiport Business Park, Port Melbourne	VIC	100	27,000	93.8	5.75	84.0	84.0	84.0	2.5
Austrak Business Park, Somerton	VIC	50	210,000	238.8	4.25	72.8	72.8	72.8	4.9
Sunshine Business Estate, Sunshine	VIC	100	52,800	97.0	4.50	100.0	100.0	100.0	5.5
399 Boundary Road, Truganina	VIC	100	11,900	22.8	4.50	100.0	100.0	100.0	7.7
396 Mount Derrimut Road, Derrimut	VIC	100	10,700	16.4	4.50	100.0	100.0	100.0	2.5
21 Shiny Drive, Truganina	VIC	100	26,500	47.2	4.50	100.0	100.0	100.0	5.0
21–23 Wirraway Drive, Port Melbourne	VIC	100	7,200	32.6	4.75	100.0	100.0	100.0	4.5
1 Botero Place, Truganina	VIC	100	23,800	50.1	4.00	100.0	100.0	100.0	8.9
Foundation Estate, Truganina	VIC	100	44,100	128.0	4.25	100.0	100.0	100.0	7.6
59 Forest Way, Karawatha	QLD	100	44,000	147.0	4.38	100.0	100.0	100.0	7.7
55 Whitelaw Place, Wacol	QLD	100	5,600	21.9	4.25	100.0	100.0	100.0	10.9
2 Ironbark Close, Berrinba	QLD	100	20,600	61.3	4.13	100.0	100.0	100.0	8.7
30 Ironbark Close, Berrinba	QLD	100	14,400	34.2	4.38	100.0	100.0	100.0	4.0
Total			1,138,400		4.38	96.8	96.8	96.8	6.6

Note: Excludes assets under development.

# **Independent Valuation Summary**

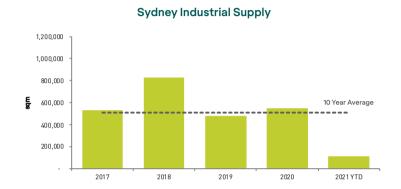
	State	Ownership (%)	Date	Valuer	Valuation (\$m)	Capitalisation Rate (%)
GPT Portfolio						
Rosehill Business Park, Camellia	NSW	100	31 Dec 20	Colliers	104.5	5.25
10 Interchange Drive, Eastern Creek	NSW	100	30 Jun 21	Savills	47.5	4.00
16-34 Templar Road, Erskine Park	NSW	100	30 Jun 21	CBRE	77.0	4.00
36–52 Templar Road, Erskine Park	NSW	100	30 Jun 21	Savills	148.3	3.88
54–70 Templar Road, Erskine Park	NSW	100	30 Jun 21	Colliers	202.2	3.88
67–75 Templar Road, Erskine Park	NSW	100	30 Jun 21	JLL	31.5	4.50
29-55 Lockwood Road, Erskine Park	NSW	100	30 Jun 21	Savills	141.3	4.00
57–87 & 89–99 Lockwood Road, Erskine Park	NSW	100	30 Jun 21	CBRE	124.0	3.88
128 Andrews Road, Penrith	NSW	100	30 Jun 21	Colliers	105.7	4.00
42 Cox Place, Glendenning	NSW	100	30 Jun 21	Knight Frank	51.2	4.00
407 Pembroke Road, Minto	NSW	50	30 Jun 21	JLL	40.3	4.88
4 Holker Street, Newington	NSW	100	31 Dec 20	Colliers	42.0	5.50
83 Derby Street, Silverwater	NSW	100	30 Jun 21	JLL	52.5	4.25
Sydney Olympic Park Town Centre	NSW	100	31 Dec 20	Colliers	49.7	N/A
Quad 1, Sydney Olympic Park	NSW	100	31 Dec 20	Colliers	31.0	5.75
Quad 4, Sydney Olympic Park	NSW	100	31 Dec 20	Colliers	55.0	5.38
372–374 Victoria Street, Wetherill Park	NSW	100	30 Jun 21	Knight Frank	40.2	5.00
38 Pine Road, Yennora	NSW	100	30 Jun 21	Knight Frank	83.3	4.25
38A Pine Road, Yennora	NSW	100	30 Jun 21	Colliers	15.5	4.25
18–24 Abbott Road, Seven Hills	NSW	100	30 Jun 21	Colliers	49.4	4.50
1A Huntingwood Drive, Huntingwood	NSW	100	30 Jun 21	Savills	54.8	4.50
1B Huntingwood Drive, Huntingwood	NSW	100	30 Jun 21	Savills	30.0	4.50

	State	Ownership (%)	Date	Valuer	Valuation (\$m)	Capitalisation Rate (%)
54 Eastern Creek Drive, Eastern Creek	NSW	100	30 Jun 21	Colliers	71.2	4.25
50 Old Wallgrove Road, Eastern Creek	NSW	100	30 Jun 21	JLL	87.0	4.25
104 Vanessa Street, Kingsgrove	NSW	100	30 Jun 21	Knight Frank	31.3	4.00
64 Biloela Street, Villawood	NSW	100	30 Jun 21	CBRE	48.0	4.75
30-32 Bessemer Street, Blacktown	NSW	100	30 Jun 21	CBRE	46.5	4.50
Citiwest Industrial Estate, Altona North	VIC	100	30 Jun 21	CBRE	135.0	4.75
Citiport Business Park, Port Melbourne	VIC	100	31 Dec 20	Savills	93.5	5.75
Austrak Business Park, Somerton	VIC	50	30 Jun 21	CBRE	238.8	4.25
Sunshine Business Estate, Sunshine	VIC	100	30 Jun 21	JLL	97.0	4.50
399 Boundary Road, Truganina	VIC	100	30 Jun 21	JLL	22.8	4.50
396 Mount Derrimut Road, Derrimut	VIC	100	30 Jun 21	JLL	16.4	4.50
21 Shiny Drive, Truganina	VIC	100	30 Jun 21	Savills	47.2	4.50
21–23 Wirraway Drive, Port Melbourne	VIC	100	31 Dec 20	Savills	32.6	4.75
1 Botero Place, Truganina	VIC	100	30 Jun 21	Savills	50.1	4.00
Foundation Estate, Truganina	VIC	100	30 Jun 21	CBRE	128.0	4.25
59 Forest Way, Karawatha	QLD	100	30 Jun 21	JLL	147.0	4.38
55 Whitelaw Place, Wacol	QLD	100	30 Jun 21	JLL	21.9	4.25
2 Ironbark Close, Berrinba	QLD	100	30 Jun 21	Savills	61.3	4.13
30 Ironbark Close, Berrinba	QLD	100	30 Jun 21	Savills	34.2	4.38

Note: Excludes assets under development.

## **Logistics – Sydney**

- » Total supply of ~570,000 sqm is expected for 2021, of which ~100,000 sqm was completed in 1H 2021. Total supply in 2021 is due to be in line with the 10 year annual average and is ~65% pre-committed.
- » Demand continues to be strong, with leasing volumes in 1H 2021 already in line with the 10 year annual average. Combined demand from Transport and Trade tenants made up ~75% of gross take up.
- » Vacancy remains low at 1.4% and is now the lowest vacancy rate along the Eastern Seaboard markets.
- » Prime face rents have grown 1.9% in the past six months, skewed to 1Q in line with Sydney's economic recovery.
- » Average prime yields compressed 53 bps to 4.27% as investor demand continues to draw capital into the sector.



## **Sydney Industrial Vacancy Rate**

	1H 2021	2H 2020
Central West	0.8%	3.4%
Inner South West	1.6%	1.3%
North	1.1%	1.6%
South	2.8%	2.6%
Metropolitan West	1.5%	1.6%
Outer North West	0.9%	1.2%
Outer South West	2.8%	1.9%
Sydney Total	▼1.4%	1.8%

## Sydney Industrial Demand



Source: CBRE 1H 2021 (+4,000 sqm), JLL 2Q 2021, GPT Research. 10 Year Averages calculated 2011-2020.

2021 YTD

## Logistics - Melbourne

- » Supply totalling ~430,000 sqm was added in Melbourne during 1H 2021, with 2021 total supply on track to double the 10 year average. Total supply is ~70% pre-committed.
- » Demand is strong, with 1H 2021 take up already surpassing the 10 year annual average. More than 50% of take up is located in the West.
- » Vacancy rates have tightened to 1.6% as vacancy has dropped in all regions.
- » Prime face rents grew 2.6% in the six months to June 2021, with West Melbourne driving growth.
- » Continued investor demand resulted in average prime yields compressing 38 bps during 1H 2021 to 4.19%.



### Melbourne Industrial Vacancy Rate

	1H 2021	2H 2020
East & South East*	1.0%	2.3%
North	2.4%	4.3%
West	1.9%	2.6%
Melbourne Total	▼1.6%	3.0%

### Melbourne Industrial Demand

2017



<sup>\*</sup> South East expanded to East & South East in 2021. Source: CBRE 1H 2021 (+4,000 sqm), JLL 2Q 2021, GPT Research. 10 Year Averages calculated 2011-2020.

## Logistics - Brisbane

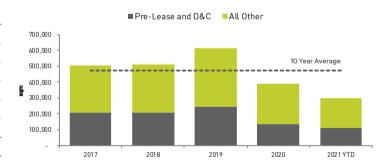
- » Brisbane supply is set to slow in 2021, with total supply for the year estimated to be ~200,000 sqm, approximately 30% below the 10 year average. Pre-commitment levels sit at ~60%.
- » Demand has picked up, with take up in 1H 2021 reaching ~60% of the historical annual average. Take up was led by Trade tenants (both Retail and Wholesale) who collectively accounted for ~50% of the 1H total
- » The overall vacancy rate has increased slightly to 2.9%, and is primarily located in South Brisbane and the Western Corridor.
- » Prime net face rents grew by 1.2% in the past six months.
- » Average prime yields have compressed 50 bps to 5.00% during 1H 2021.



## **Brisbane Industrial Vacancy Rate**

	1H 2021	2H 2020
Near City	0.0%	0.1%
Trade Coast	2.6%	3.6%
North	0.9%	0.7%
South	5.3%	2.4%
M1 Corridor	0.2%	3.6%
Western Corridor	4.4%	3.6%
Brisbane Total	▲ 2.9%	2.7%

### **Brisbane Industrial Demand**



Source: CBRE 1H 2021 (+4,000 sqm), JLL 2Q 2021, GPT Research. 10 Year Averages calculated 2011-2020.

## Delivering on strategy with quality developments











29-55 Lockwood Road. Frskine Park NSW Distribution centre for TNT Australia 32,200sqm

59 Forest Way, Karawatha OLD Distribution centre for Toll NOX 44,000sqm

54-70 Templar Road, Frskine Park NSW Chilled food processing facility for Retail Ready Meats

21,000sqm

36-52 Templar Road, Frskine Park NSW Refrigerated storage and distribution facility for Scott's Refrigerated Logistics 24,500sqm

55 Whitelaw Place. Wacol QLD Distribution centre for Loscam 5.600sam











30,100sqm



18-24 Abbott Road. Seven Hills NSW

Distribution centre and showroom for Hills Australia and Easy Auto 18,100sqm



**Huntingwood NSW** Redevelopment of facility leased to IVE Group 21,100sqm

## 1A Huntingwood Drive, 54 Eastern Creek Drive, **Fastern Creek NSW**

Distribution centre leased to Silk Logistics 25,400sqm

## 1B Huntingwood Drive. **Huntingwood NSW** Distribution centre

leased to Cahill Transport 11,300sqm



21 Shinv Drive. Truganina VIC Distribution centre Hirst and Petstock 26,500sqm

















2 Ironbark Close. **Wembley Business** Park, Berrinba QLD Distribution centre for DHI 20,600sqm

30 Ironbark Close. **Wembley Business** Park, Berrinba QLD Distribution centre leased to JB Hi-Fi and Windoware 14,400sqm

38A Pine Road. Yennora NSW Warehouse facility for Westcon Group 4.800sam

Penrith NSW Manufacturing facility for Visv Glass 50.200sam

128 Andrews Road.

42 Cox Place. Glendenning NSW Warehouse facility leased to Total Tyres 17.200sam

1 Wattlebird Court. **Wembley Business** Park, Berrinba QLD Warehouse facility 16.300sam

## Wembley Business Park Berrinba, Queensland

wembleybusinesspark.com.au

16.1ha

in Brisbane

~73,100sqm

prime logistics space when complete



expected end value on completion<sup>1</sup>







Denotes underway or completed stages.



~25km to Brisbane CBD



**~30km** to Port of Brisbane



**~30km** to Brisbane Airport



Close proximity to Logan Motorway interchange

<sup>1.</sup> Inclusive of Stage 1 & 2 that were completed in 2020 and Stage 4 completed in 2021.

149 and 153 Coulson Street Wacol, Queensland

**3.2**ha site located in Brisbane

~17,400sqm

~\$40m expected end value on completion<sup>1</sup>





~15km to Brisbane CBD



~35km to Port of Brisbane



~30km to Brisbane Airport



Close proximity
Ipswich
Motorway

<sup>1.</sup> End value based on 100% ownership (GPT share 50.1%).

## Metroplex Place Wacol, Queensland

**3.5**ha

Brisbane

~17,100sqm

speculative facility

~\$40m

expected end value on completion<sup>1</sup>

## Foundation Estate Truganina, Victoria

1.8ha

Melbourne's West

~10,000sqm

facility

~\$20m

expected end value on completion





~15km to Brishane CBD



~30km to Port of Brisbane



~30km to Brisbane Airport



Close proximity
Ipswich
Motorway





~20km to Melbourne CBD



~15km to Port of Melbourne



~20km to Melbourne Airport



B-Double approved road network

1. End value based on 100% ownership (GPT share 50.1%).

## The Gateway Logistics Hub Truganina, Victoria

thegatewaylogisticshub.com

site located in

Melbourne's West

23.0ha ~141,900sqm

prime logistics space when complete

expected end value1

- 26,500sqm completed 2019
- 24,000sqm underway
- 29,800sqm underway
- 16,300sqm
- 16,300sqm
- 29,000sqm
- Denotes underway or completed stages.

1. Inclusive of Stage 1, 21 Shiny Drive that was completed in 2019.



Aerial photograph - July 2021

## 865 Boundary Road Truganina, Victoria

32.8ha ~128,200sqm

<sup>\$</sup>250m

site located in Melbourne's West prime logistics space when complete

expected end value









~20km to Port of Melbourne



~20km to Melbourne Airport



**B-Double** approved road network

917 Boundary Road Tarneit, Victoria – fund-through development

site located in

Melhourne's West

11.4ha ~70,000sqm

facility

\$137.1m

purchase price1

**Keylink Estate** Keysborough, Victoria - fund-through development

site located in

Melbourne's

South East

10.5ha ~60,600sqm

facility

>\$130m

expected end value on completion1





~20km to Melhourne CBD



~20km to Port of Melbourne



~20km to Melbourne Airport



**B-Double** approved road network





~30km to Melhourne CBD



~30km to Port of Melbourne



~50km to Melbourne Airport



**B-Double** approved road network

<sup>1.</sup> Purchase price/End value based on 100% ownership (GPT share 50.1%).

Yiribana Logistics Estate, Mamre Road Kemps Creek, New South Wales

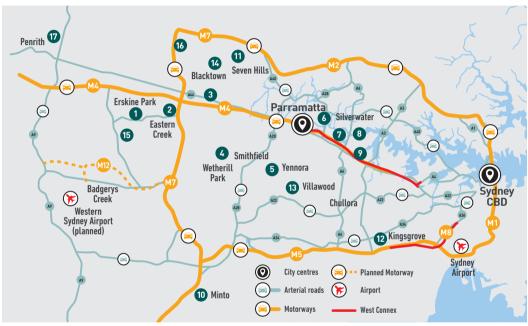






1. Masterplan subject to authority approvals.

# **Sydney Logistics Portfolio**







- 1 Erskine Park (7 Assets)
- 2 Eastern Creek (3 Assets)
- 3 Huntingwood Dr, Huntingwood (2 Assets)
- 4 Victoria St, Wetherill Park
- 5 Pine Rd, Yennora (2 Assets)
- 6 Rosehill Business Park, Camellia
- 7 Derby St, Silverwater
- 8 Holker St, Newington
- Sydney Olympic Park (4 Assets)

- 10 Pembroke Rd. Minto
- 11 Abbott Rd, Seven Hills
- 12 Vanessa St, Kingsgrove
- 13 Biloela St, Villawood
- 14 Bessemer St. Blacktown
- 15 Mamre Rd, Kemps Creek (land)
- 16 Cox Pl, Glendenning
- 17 Andrews Rd, Penrith



## Melbourne Logistics Portfolio





- 2 1 Botero Pl, Truganina
- 3 396 Mount Derrimut Rd, Derrimut
- Gateway Logistics Hub, Truganina (under development)
- 5 865 Boundary Rd, Truganina (land)
- 6 917 Boundary Rd, Tarneit (under development)

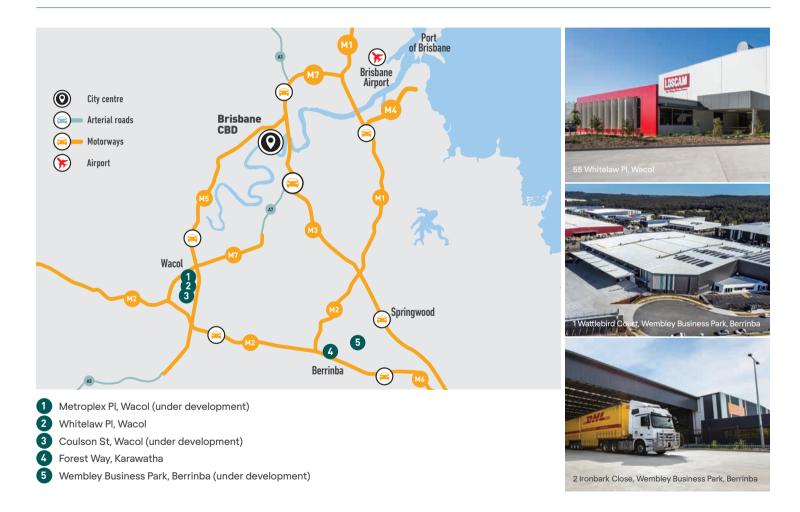
- 7 Foundation Estate, Truganina
- 8 Citiwest Industrial Estate, Altona North
- 9 Sunshine Business Estate, Sunshine
- 10 21-23 Wirraway Dr, Port Melbourne
- Citiport Business Park, Port Melbourne
- 12 Austrak Business Park, Somerton
- 13 Keylink Estate, Keysborough (under development)







# **Brisbane Logistics Portfolio**





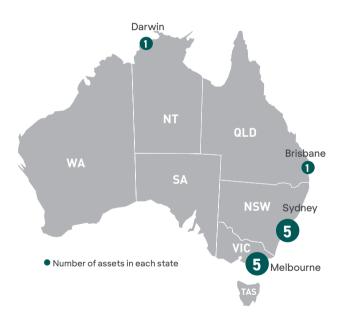


**Retail Portfolio** 

Interim Result 2021

## **Retail Portfolio Overview**

GPT is a leading owner, manager and developer of Australian retail property. GPT's retail investments of \$5.6 billion include a portfolio of assets held on the Group's balance sheet and an investment in the GPT Wholesale Shopping Centre Fund (GWSCF).



#### **New South Wales**

#### **GPT Owned**

- » Charlestown Square
- » Rouse Hill Town Centre
- » Westfield Penrith (50%)¹

### **GWSCF Owned**

- » Macarthur Square (50%)1
- » Wollongong Central

### Victoria

## **GPT Owned**

- » Melbourne Central
- » Highpoint Shopping Centre (16.7%)

#### **GWSCF Owned**

- » Chirnside Park
- » Highpoint Shopping Centre (83.3%)
- » Northland Shopping Centre (50%)<sup>1</sup>
- » Parkmore Shopping Centre

## **Northern Territory**

#### **GPT Owned**

» Casuarina Square (50%)

#### **GWSCF Owned**

» Casuarina Square (50%)

### Queensland

### **GPT Owned**

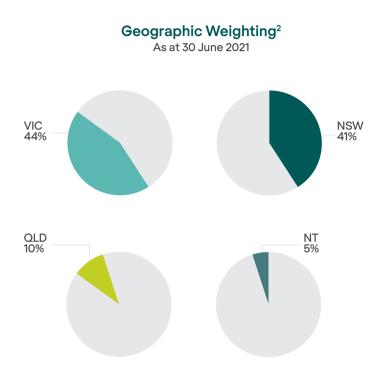
» Sunshine Plaza (50%)<sup>1</sup>

Note: GLA and number of tenancies is updated annually (as at 31 December 2020). All totals and averages are based on GPT's balance sheet portfolio and weighted ownership interest in the GWSCF portfolio.

<sup>1.</sup> Not Managed by GPT.

## **Retail Portfolio Summary**





<sup>1.</sup> Based on gross rent (including turnover rent).

<sup>2.</sup> Difference due to rounding.

# **Retail Portfolio Summary**

	State	Ownership (%)	GLA (100% Interest) (sqm)	30 Jun 21 Fair Value (\$m)	30 Jun 21 Cap Rate (%)	Independent or Internal Valuation	Occupancy (By Area) (%)	Centre MAT (\$m)	Specialty Occupancy Cost <sup>1</sup> (%)	Specialty MAT <sup>1</sup> (\$psm)
GPT Portfolio										
Casuarina Square	NT	50	55,000	210.5	6.25	Independent	98.9	371.2	14.0	11,537
Charlestown Square	NSW	100	93,400	859.0	5.50	Independent	99.2	559.6	13.8	12,239
Highpoint Shopping Centre	VIC	17	151,100	358.3	4.50	Independent	98.6	740.6	20.0	8,506
Melbourne Central	VIC	100	55,900	1,477.3	4.50	Independent	97.3	260.1	32.2	5,883
Rouse Hill Town Centre	NSW	100	69,700	669.2	5.50	Independent	100.0	508.4	12.5	10,881
Sunshine Plaza	QLD	50	107,900	593.3	5.00	Independent	98.5	679.5	16.4	10,465
Westfield Penrith	NSW	50	91,700	655.0	5.00	Independent	98.9	603.1	18.4	11,807
GWSCF Portfolio										
Casuarina Square	NT	50	55,000	210.5	6.25	Independent	98.9	371.2	14.0	11,537
Chirnside Park	VIC	100	38,900	265.0	6.00	Independent	99.9	280.2	14.6	11,534
Highpoint Shopping Centre	VIC	83	151,100	1,791.7	4.50	Independent	98.6	740.6	20.0	8,506
Macarthur Square	NSW	50	108,600	486.0	5.25	Independent	99.4	603.6	15.8	9,398
Northland Shopping Centre	VIC	50	97,100	396.2	5.50	Internal	98.5	440.4	22.0	6,932
Parkmore Shopping Centre	VIC	100	36,800	265.6	6.00	Internal	100.0	234.5	16.1	7,916
Wollongong Central	NSW	100	55,000	397.7	6.00	Internal	99.1	321.4	14.9	9,111
GPT Weighted Total			961,100		5.05		98.9	2,893.9	17.3	9,769

<sup>1.</sup> Represents specialty tenancies less than 400 sqm.

## Income and Fair Value Schedule

Income 6 months to 30 Jun (\$m) Fair Value Reconciliation Fair Value Development Maintenance Incentive Net Other Fair Value % of 31 Dec 20 Capex Capex Capex Acquisitions/Sales Revaluations Adjustments 30 Jun 21 **Portfolio** 2020 2021 Variance (\$m) (\$m) (\$m) (\$m) (\$m) (\$m) (\$m) (\$m) (%) **GPT Portfolio** Casuarina Square 4.4 8.1 3.7 209.8 0.0 0.6 0.4 0.0 (0.3)0.0 210.5 3.8 Charlestown Square 15.3 25.5 10.2 869.0 0.2 0.7 1.9 0.0 (12.8)859.0 15.3 0.0 **Highpoint Shopping Centre** 4.8 8.2 3.4 350.0 1.3 0.4 0.4 0.0 6.2 0.0 358.3 6.4 Melbourne Central 17.7 23.9 6.2 1.464.6 4.2 2.3 2.2 0.0 4.0 0.0 1.477.3 26.4 Rouse Hill Town Centre 12.5 20.5 2.1 1.0 0.6 0.0 20.3 8.0 645.2 0.0 669.2 11.9 Sunshine Plaza 6.3 14.2 7.9 595.0 0.0 8.0 1.2 0.0 0.0 593.3 (3.7)10.6 Westfield Penrith 7.9 9.7 17.6 641.0 0.0 8.0 (0.5)0.0 13.7 0.0 655.0 11.7 Assets Held for Sale 142-158 Pacific Highway, 0.2 0.2 0.0 5.5 0.0 0.0 0.0 (5.5)0.0 0.0 0.0 0.0 Charlestown **Equity Interests** GPT Equity Interest in GWSCF 6.3 22.8 16.5 759.3 0.0 0.0 0.0 0.0 8.4 11.4 779.1 13.9  $(28.5\%)^{1}$ 141.0 **Total Retail Portfolio** 77.2 63.8 5.539.4 7.8 6.6 6.2 (5.5)35.8 11.4 5.601.7 100.0

<sup>1.</sup> Represents GPT's equity accounted interest in the net assets of the Fund, including net revaluations of investment property and mark to market movements of financial instruments. Net income for the 6 months to 30 June 2021 represents GPT's share of FFO for the period.

# **Retail Sales Summary**

	Centre MAT (\$m)	Comparable Centre MAT Growth (%)	Comparable Specialty MAT Growth <sup>1</sup> (%)	Specialty MAT <sup>1</sup> (\$psm)	Specialty Occupancy Cost <sup>1</sup> (%)
GPT Portfolio					
Casuarina Square	371.2	8.8	16.9	11,537	14.0
Charlestown Square	559.6	10.6	17.7	12,239	13.8
Highpoint Shopping Centre	740.6	(20.4)	(18.7)	8,506	20.0
Melbourne Central	260.1	(44.5)	(49.7)	5,883	32.2
Rouse Hill Town Centre	508.4	10.6	16.9	10,881	12.5
Sunshine Plaza <sup>2</sup>	679.5	12.8	20.2	10,465	16.4
Westfield Penrith <sup>2</sup>	603.1	(0.8)	7.7	11,807	18.4
GWSCF Portfolio					
Casuarina Square	371.2	8.8	16.9	11,537	14.0
Chirnside Park	280.2	(3.8)	(3.6)	11,534	14.6
Highpoint Shopping Centre	740.6	(20.4)	(18.7)	8,506	20.0
Macarthur Square <sup>2</sup>	603.6	6.8	13.0	9,398	15.8
Northland Shopping Centre <sup>2</sup>	440.4	(11.8)	(16.6)	6,932	22.0
Parkmore Shopping Centre	234.5	(13.0)	(13.9)	7,916	16.1
Wollongong Central	321.4	2.1	9.1	9,111	14.9
GPT Weighted Total	2,893.9	(4.7)	(3.4)	9,769	17.3

<sup>1.</sup> Represents Specialty Tenancies less than 400 sqm.

<sup>2.</sup> Analysis provided by external manager.

# Comparable Change in Retail Sales by Category

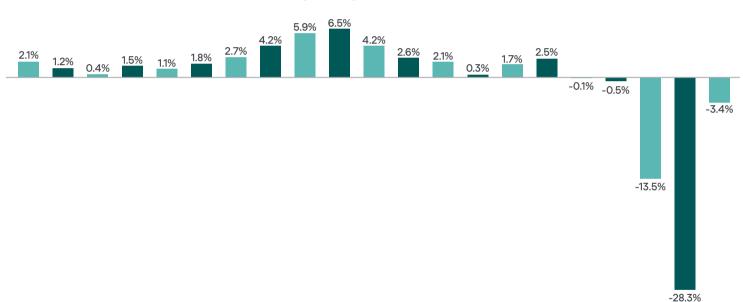
Comparable Change in Retail Sales by Category as at 30 June 2021	MAT (\$m)	12 Months Growth (%)
Department Store	123.7	(0.1)
Discount Department Store	317.6	12.6
Supermarket	527.8	(0.4)
Cinemas	21.0	(53.7)
Other Retail <sup>1</sup>	56.9	(62.8)
Total Specialties	1,846.9	(2.9)
Specialties >400sqm	531.5	(1.7)
Specialties < 400 sqm	1,315.4	(3.4)
Total Centre	2,893.9	(4.7)
Total Specialty Sales Split		
Fashion, Footwear & Accessories	508.9	(1.5)
Technology & Appliances	366.0	(6.4)
Dining	264.3	(8.1)
Health & Beauty	262.6	(5.4)
Leisure	148.7	6.7
Food Retail	85.4	(13.1)
General Retail	83.7	9.3
Jewellery	81.1	13.7
Homewares	38.1	6.7
Retail Services	8.2	3.3
Total Specialties	1,846.9	(2.9)

Note: Based on weighted GPT Interest.

<sup>1.</sup> Other Retail includes automotive accessories, car wash, general entertainment, fitness, lotto, pad sites/bulky goods and travel agencies.

### **Retail Sales**





Jun 11 Dec 11 Jun 12 Dec 12 Jun 13 Dec 13 Jun 14 Dec 14 Jun 15 Dec 15 Jun 16 Dec 16 Jun 17 Dec 17 Jun 18 Dec 18 Jun 19 Dec 19 Jun 20 Dec 20 Jun 21

Note: From December 2014, based on GPT weighted interest. Excludes development impacted centres.

1. Represents Specialty Tenancies less than 400 sqm.

# **Independent Valuation Summary**

	Ownership			Valuation	Capitalisation Rate	
	State	(%)	Date	Valuer	(\$m)	(%)
GPT Portfolio						
Casuarina Square	NT	50	30 Jun 21	Urbis	210.5	6.25
Charlestown Square	NSW	100	30 Jun 21	CBRE	859.0	5.50
Highpoint Shopping Centre	VIC	17	30 Jun 21	Savills	358.3	4.50
Melbourne Central	VIC	100	30 Jun 21	JLL	1,477.3	4.50
Rouse Hill Town Centre	NSW	100	30 Jun 21	Colliers	669.2	5.50
Sunshine Plaza	QLD	50	30 Jun 21	Savills	593.3	5.00
Westfield Penrith	NSW	50	30 Jun 21	Savills	655.0	5.00
GWSCF Portfolio						
Casuarina Square	NT	50	30 Jun 21	Urbis	210.5	6.25
Chirnside Park	VIC	100	30 Jun 21	CBRE	265.0	6.00
Highpoint Shopping Centre	VIC	83	30 Jun 21	Savills	1,791.7	4.50
Macarthur Square	NSW	50	30 Jun 21	CBRE	486.0	5.25
Northland Shopping Centre	VIC	50	31 Mar 21	CBRE	393.5	5.50
Parkmore Shopping Centre	VIC	100	31 Mar 21	JLL	265.0	6.00
Wollongong Central	NSW	100	31 Mar 21	Colliers	395.0	6.00

Note: Valuations include ancillary assets.

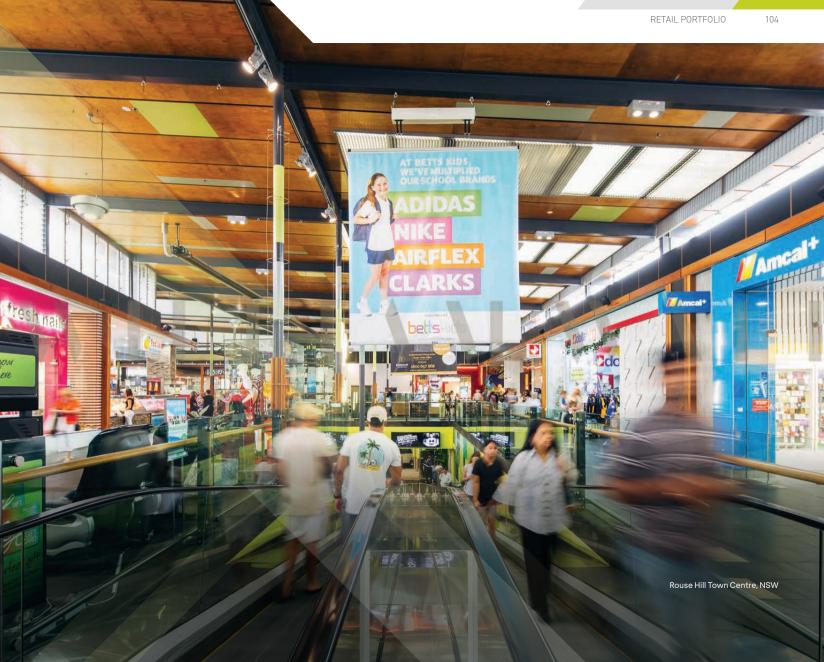




# **Retail Sales Categories**

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<b>(1)</b>
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Broad Category	Sub Category	Tenant Examples
Department Store	Department Store	David Jones, Myer
Discount Department Store	Discount Department Store	Kmart, Big W, Target
Supermarkets	Supermarket	Woolworths, Coles, Aldi
Fashion, Footwear & Accessories	Unisex, Womenswear, Menswear, Footwear, Fashion Accessories, Childrenswear	H&M, Uniqlo, Zara, Country Road, Peter Alexander, Witchery, Sportsgirl, Lovisa, Strandbags, Best & Less, Cotton On, Sunglass Hut, Foot Locker, Connor
Dining	Cafes, Restaurants, Food Court, Takeaway	Grill'd, The Coffee Club, Guzman y Gomez, McDonalds, Donut King, Boost Juice
Food Retail	Bakeries/Cakes/Pastries, Butcher, Delicatessen, Fruit & Vegetables, Liquor, Poultry, Seafood, Other Specialty Food	Bakers Delight, Michel's Patisserie, Dan Murphy, Healthy Life, Rainbow Meats, Deliworld, 7-Eleven, Costi Seafood
Health & Beauty	Cosmetics, Hairdressing/Beauty/Laser, Massage & Nail Bars, Optometrist, Pharmacy	Mecca, Sephora, Just Cuts, Laserclinics, OPSM, Terry White, Priceline, Chemist Warehouse
General Retail	Car Show Room, Discount Variety, Educational, Florist, Giftware, Pets, Toys, Miscellaneous	Toyota, Daiso, The Reject Shop, T2, Lincraft, Casey Toys, Tobacco Station
Homewares	General Homewares	Adairs, Bed Bath and Table, Dusk, Robins Kitchen, Babyco
Jewellery	Jewellery	Angus & Coote, Prouds, Swarovski, Pandora
Leisure	Athleisure, Books, Newsagents, Sports, Stationery	Nike, Puma, Lorna Jane, Dymocks, Rebel, Kathmandu, Anaconda, InSport, Typo, Smiggle, QBD The Bookshop, Nextra
Retail Services	Key Cutting/Watch Repair & Shoe Repair, Other Retail Services	Mister Minit, Looksmart Alterations, Bay Audio, Dry Cleaners
Technology & Appliances	Aggregators, Film Processing/Photography, Mobile & Accessories, Music/Video/Games, Pure Brands	Apple, Samsung, JB Hi Fi, Camera House, Telstra, Optus, Shaver Shop, EB Games
Cinemas	Cinemas	Hoyts, Reading Cinemas
Other Retail	Car Wash, Automotive, Entertainment – General, Fitness, Lotto, Pad Sites/Bulky Goods, Travel Agent	Star Car Wash, Kmart Tyre and Auto, Strike Bowling, Timezone, Holey Moley, Fitness First, Anytime Fitness, Flight Centre, Lotto
Non-retail	ATM, Banks/Insurance/Other Financial, Education, Medical, Petrol Station, Other Non Retail	ANZ, CBA, Westpac, BUPA, Medicare, Currency Exchange, Australia Post, TAB, Mortgage Choice





Development

Interim Result 2021

# **Development Overview**

			Forecast	Forecast Cost to Complete		
	Sector	Ownership Interest (%)	Total Cost (\$m)	GPT's Share (\$m)	Fund's Share (\$m)	Target Completion Date
Underway						
Stage 2, The Gateway Logistics Hub, Truganina, VIC	Logistics	100% GPT	33	13	0	2H 2021
Stage 3, The Gateway Logistics Hub, Truganina, VIC	Logistics	100% GPT	37	11	0	2H 2021
Stage 4, Wembley Business Park, Berrinba, QLD	Logistics	100% GPT	29	5	0	2H 2021
Metroplex Place, Wacol, QLD	Logistics	50.1% GPT/49.9% QR1	34	8	8	2H 2021
917 Boundary Road, Tarneit, VIC (fund-through acquisition)	Logistics	50.1% GPT/49.9% QR1	140	52	52	1H 2022
Keylink Estate, Keysborough, VIC (fund-through acquisition)	Logistics	50.1% GPT/49.9% QR1	133	60	60	2H 2022 & 1H 2023
Total Underway			406	149	120	

<sup>1.</sup> Held in the GPT QuadReal Logistics Trust.

Yiribana Logistics Estate, Mamre Road, Kemps Creek, NSW (Artist's impression).

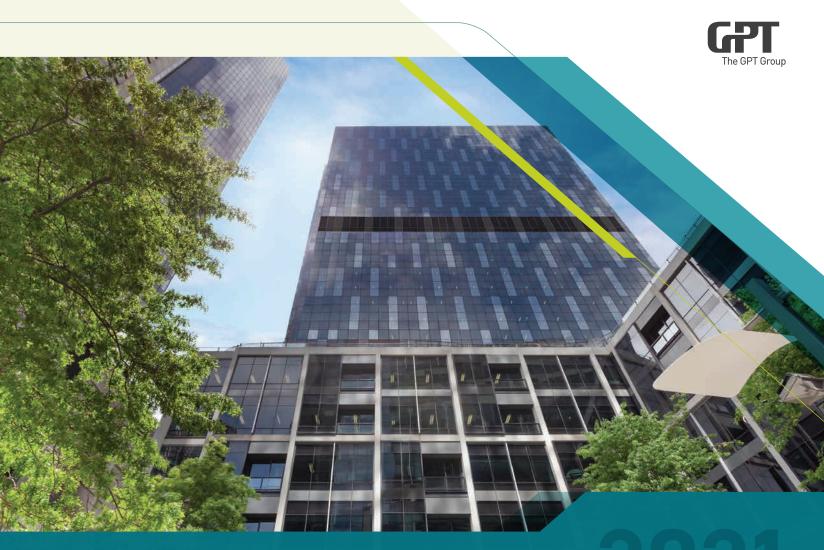


# **Development Overview**

			_	Forecast Cost to Complete	
	Sector	Ownership Interest (%)	Forecast Total Cost (\$m)	GPT's Share (\$m)	Fund's Share (\$m
Future Pipeline					
Yiribana Logistics Estate, Mamre Road, Kemps Creek, NSW	Logistics	100% GPT	446	308	0
407 Pembroke Road, Minto, NSW	Logistics	50% GPT	18	12	0
Stage 4-6, The Gateway Logistics Hub, Truganina, VIC	Logistics	100% GPT	87	59	0
865 Boundary Road, Truganina, VIC <sup>2</sup>	Logistics	100% GPT	193	187	0
Foundation Estate, Truganina, VIC	Logistics	100% GPT	18	12	0
Austrak Business Park, Somerton, VIC	Logistics	50% GPT	81	59	0
Stage 3, Wembley Business Park, Berrinba, QLD	Logistics	100% GPT	41	28	0
149 & 153 Coulson Street, Wacol, QLD	Logistics	50.1% GPT/49.9% QR1	36	18	18
Cockle Bay Park, Sydney, NSW	Office	25% GPT/50% GWOF	1,275	416	832
87–91 George Street, Parramatta, NSW	Office	100% GWOF	790	0	703
Corner George & Bathurst, Sydney, NSW	Office	100% GWOF	170	0	139
Malla accomp Q accident 1/1/0	Office	1000/ OPT 20	200	200	0
Melbourne Central, VIC	Retail	100% GPT -	82	76	0
51 Flinders Lane, Melbourne, VIC	Office	100% GWOF	450	0	360
Skygarden, Brisbane, QLD	Office	100% GWOF	410	0	372
Rouse Hill Town Centre, NSW	Retail	100% GPT	140	139	0
Total Future			4,437	1,514	2,424
Total Underway and Future Pipeline			4,843	1,663	2,544

<sup>1.</sup> Held in the GPT QuadReal Logistics Trust.

<sup>2.</sup> Land secured on deferred settlement terms.



**Funds Management** 

Interim Result 2021

### **GPT Funds Management Summary**

GPT's Funds Management platform is made up of the GPT Wholesale Office Fund (GWOF) and the GPT Wholesale Shopping Centre Fund (GWSCF). It provides GPT with an important source of income through funds management, property management and development management fees. In addition, the platform provides GPT investors with access to a steady income stream through a significant co-investment in the Group's managed funds. A strategic capital partnership was announced with QuadReal Property Group in 2021. The GPT QuadReal Logistics Trust has an objective to acquire and develop a high quality portfolio of Australian prime logistics assets. The initial targeted investment of \$800 million was increased to \$1 billion in August 2021.

Highpoint Shopping Centre, VIC



Fund Summary as at 30 June 2021	GWOF	GWSCF
Number of Assets	19	7
Total Assets	\$9.3b	\$3.9b
Net Gearing	16.5%	26.3%
Fund Details as at 30 June 2021		

GPT's Ownership Interest	21.8%	28.5%
GPT's Investment	\$1,618.3m	\$779.1m
Established	July 2006	March 2007
Weighted Average Capitalisation Rate	4.82%	5.16%
Portfolio Occupancy	88.5%	99.1%
GPT's Share of Fund FFO	\$36.9m	\$22.8m
GPT Base Management Fee	\$21.8m	\$8.6m

## **GPT Funds Management Overview**

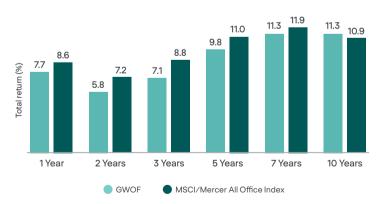




#### Change in Funds under Management for the 6 months to 30 June 2021



### **GWOF** performance versus benchmark



### **GWSCF** performance versus benchmark



<sup>1.</sup> Committed capital at 30 June 2021.
Source: MSCI/Mercer

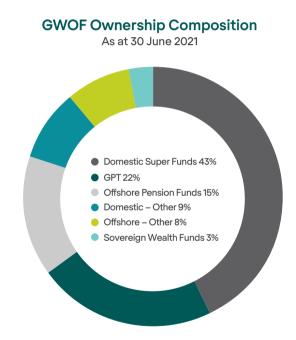
### **GWOF Overview**

GWOF provides wholesale investors with exposure to 17 high quality office assets, located across Australia's key CBD office markets. At 30 June 2021, the Fund had a value of \$9.3 billion.

	June 2021	June 2020
Number of Assets	19 <sup>1</sup>	19¹
Total Assets	\$9.3b	\$8.9b
Net Gearing	16.5%	14.6%

#### Fund Details as at 30 June 2021

GPT's Ownership Interest (%)	21.8%
GPT's Ownership Interest (\$m)	\$1,618.3m
Established	July 2006
Weighted Average Capitalisation Rate	4.82%
Portfolio Occupancy (%)	88.5%
GPT's Share of Fund FFO (\$m)	\$36.9m
GPT Base Management Fee (\$m)	\$21.8m



<sup>1.</sup> Includes 32 Flinders Street, Melbourne (currently configured as a carpark) and 87-91 George Street, Parramatta (held for development).

## **GWOF Capital Management**

Total borrowings for the Fund at 30 June 2021 were \$1,535 million resulting in net gearing of 16.5%.

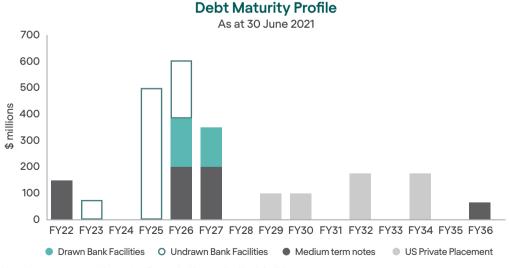


#### GWOF Capital Management Summary as at 30 June 2021

Net Gearing	16.5%
Weighted Average Cost of Debt <sup>1</sup>	3.7%
Fees and Margins (included in above)	2.0%
Weighted Average Debt Term <sup>2</sup>	7.4 years
Interest cover ratio <sup>1</sup>	10.7x
Drawn Debt Hedging	81%
Weighted Average Hedge Term	2.0 years

<sup>1.</sup> For the year to date.

<sup>2.</sup> Includes credit approved terms as at 30 June 2021.



Note: Assumes commercial paper is refinanced with committed bank facilities.

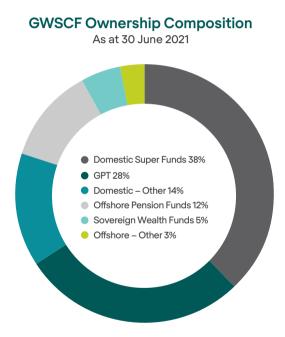
### **GWSCF Overview**

GWSCF provides wholesale investors with exposure to 7 high quality retail assets. At 30 June 2021, the Fund had a value of \$3.9 billion.

	June 2021	June 2020
Number of Assets	7	7
Total Assets	\$3.9b	\$3.9b
Net Gearing	26.3%	28.4%

#### Fund Details as at 30 June 2021

GPT's Ownership Interest (%)	28.5%
GPT's Ownership Interest (\$m)	\$779.1m
Established	March 2007
Weighted Average Capitalisation Rate	5.16%
Portfolio Occupancy (%)	99.1%
GPT's Share of Fund FFO (\$m)	\$22.8m
GPT Base Management Fee (\$m)	\$8.6m



## **GWSCF Capital Management**

Total borrowings for the Fund at 30 June 2021 were \$1,041 million resulting in net gearing of 26.3%.

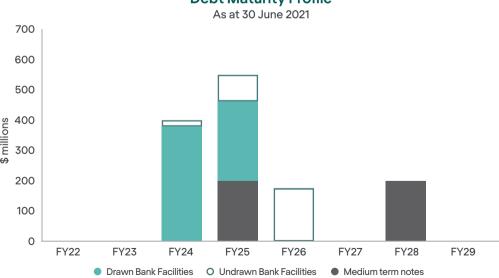


#### GWSCF Capital Management Summary as at 30 June 2021

Net Gearing	26.3%
Weighted Average Cost of Debt <sup>1</sup>	2.7%
Fees and Margins (included in above) <sup>1</sup>	1.7%
Weighted Average Debt Term	4.1 years
Interest cover ratio <sup>1</sup>	6.4x
Drawn Debt Hedging	94%
Weighted Average Hedge Term	1.8 years

1. For the year to date.







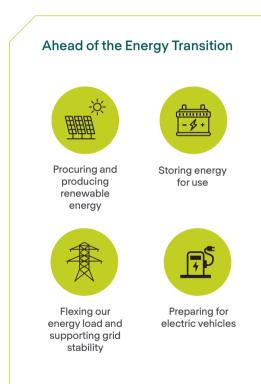
Sustainability

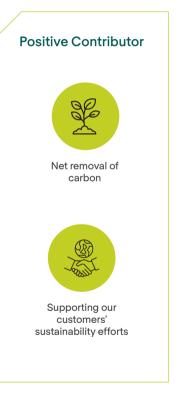
Interim Result 2021

### **Environmental Sustainability**

### The GPT journey from carbon neutral to carbon positive

- » GWOF's 2020 achievement of its certified portfolio of carbon neutral operating assets provides the baseline for the remainder of our operations to be certified as carbon neutral.
- GPT is progressing towards our target of certified carbon neutral operations for all wholly-owned and managed assets by the end of 2024.
- » To do this, we:
  - Develop and operate efficient buildings that run on renewable electricity
  - Remove residual carbon emissions where they cannot be eliminated through offsets and reforestation.
- » This approach is delivering on GPT's aim to be a positive contributor to environmental sustainability, and enables us to stay ahead of the transition to a low carbon economy and resilient to the impacts of climate change.





# **Building Certifications – Office assets**

	Climate Active				gy Ratir en Pow				S Energ			NABERS Water Rating			NABERS Waste Rating					
	Carbon Neutral	2017	2018	2019	2020	2021	2017	2018	2019	2020	2021	2017	2018	2019	2020	2021	2018	2019	2020	2021
GPT Portfolio																				
Australia Square, Sydney (Tower)		5.0	5.0	5.0	5.0	5.0	4.5	4.5	4.5	5.0	5.0	3.5	3.5	4.0	4.0	4.0		4.0	2.5	3.5
Australia Square, Sydney (Plaza)		5.5	5.5	5.5	5.5	5.5	5.0	5.5	5.5	5.5	5.5	4.0	4.0	4.0	4.0	4.5		4.0	2.5	3.5
2 Park Street, Sydney		5.0	5.0	5.0	5.0	5.0	4.5	4.5	4.5	5.0	5.0	4.0	4.0	4.0	4.0	4.0		3.0	3.5	3.5
Darling Park 1, Sydney	certified	5.0	5.0	5.5	6.0	6.0	5.0	5.0	5.0	5.5	5.5	4.0	3.5	3.5	4.0	4.0		2.0	2.5	2.5
Darling Park 2, Sydney	certified	5.5	5.5	6.0	6.0	6.0	5.5	4.0	5.5	5.5	5.5	3.5	3.5	4.0	4.5	4.5		2.5	3.0	3.0
32 Smith Street, Parramatta <sup>1</sup>	NR					NR					NR					NR				NR
60 Station Street, Parramatta			5.0	5.0	5.5	5.5		5.0	5.0	5.5	5.5		4.0	4.0	4.0	4.0				
4 Murray Rose Avenue, Sydney Olympic Park <sup>1</sup>	NR				NR	NR				NR	NR				NR	NR			NR	NR
Melbourne Central Tower, Melbourne		5.5	5.0	5.5	5.5	5.5	4.5	4.5	5.0	5.0	5.0	3.0	3.0	3.0	4.0	4.0	NR	NR	NR	NR
181 William and 550 Bourke Streets, Melbourne	certified	5.0	5.5	6.0/5.5	6.0/6.0	6.0/6.0	5.0	5.0	5.0/5.0	5.5/5.0	5.5/5.0	4.0	3.5	3.5	3.5	3.5		2.0		
One One One Eagle Street, Brisbane	certified	6.0	5.5	6.0	6.0	6.0	5.5	5.5	5.5	5.5	6.0	4.5	4.5	4.0	4.0	4.5			3.5	3.5

Solar panel array, 1 Wattlebird Court, Wembley Business Park, Berrinba, QLD



	Climate Active Carbon Neutral		NABERS Energy Rating (including Green Power) NABERS (excluding Green Power) NABER				ABERS	S Water Rating			NABERS Waste Rating									
		2017	2018	2019	2020	2021	2017	2018	2019	2020	2021	2017	2018	2019	2020	2021	2018	2019	2020	2021
GWOF Portfolio																				
Liberty Place, 161 Castlereagh Street, Sydney	certified	5.5	5.0	6.0	6.0	6.0	5.0	5.0	5.0	5.0	5.0	4.0	4.0	4.0	4.5	4.5		3.0	3.0	3.0
Darling Park 1, Sydney	certified	5.0	5.0	5.5	6.0	6.0	5.0	5.0	5.0	5.5	5.5	4.0	3.5	3.5	4.0	4.0		2.0	2.5	2.5
Darling Park 2, Sydney	certified	5.5	5.5	6.0	6.0	6.0	5.5	4.0	5.5	5.5	5.5	3.5	3.5	4.0	4.5	4.5		2.5	3.0	3.0
Darling Park 3, Sydney	certified	6.0	5.0	5.5	6.0	6.0	5.0	4.5	5.0	5.0	5.0	3.5	3.5	3.0	4.5	4.5		2.0	2.5	2.5
580 George Street, Sydney	certified	5.5	5.0	6.0	6.0	6.0	3.0	4.5	5.0	5.0	5.0	3.0	3.0	3.5	5.0	5.0	3.5	4.0	3.5	3.5
workplace <sup>6</sup> , Sydney	certified	5.5	5.5	6.0	6.0	6.0	5.0	5.0	5.0	5.5	5.5	4.5	4.5	4.5	5.0	5.0	3.5	4.0	3.5	3.5
2 Southbank Boulevard, Melbourne	certified	5.5	4.5	5.5	6.0	6.0	4.5	4.5	4.5	5.0	5.0	3.5	3.5	3.5	4.0	4.0			3.0	3.0
8 Exhibition Street, Melbourne	certified	5.0	4.5	6.0	6.0	6.0	4.5	4.5	5.0	5.0	5.0	3.5	3.5	3.0	NR*	NR*	4.0		3.0	2.5
Queen & Collins, Melbourne <sup>1</sup>	NR	3.0	3.0	NR	NR	NR	3.0	3.0	NR	NR	NR	2.0	2.0	NR	NR	NR		NR	NR	NR
150 Collins Street, Melbourne	certified	4.5	5.0	5.0	6.0	6.0	3.5	5.0	5.0	4.5	4.5	2.5	4.0	3.5	4.0	4.0			2.5	2.5
530 Collins Street, Melbourne	certified	5.5	5.0	6.0	6.0	6.0	4.5	4.5	4.5	5.0	5.0	3.0	3.0	3.0	3.5	3.5	4.0		2.5	2.5
655 Collins Street, Melbourne	certified	5.0	4.5	4.5	6.0	6.0	4.0	4.5	4.5	4.5	4.5	3.0	3.0	3.0	4.5	4.5		2.5	3.5	3.5
750 Collins Street, Melbourne <sup>2</sup>	NR	5.5	5.0	6.0	NR	NR	5.0	5.0	5.0	NR	NR	5.0	4.5	5.0	NR	NR	3.5		NR	NR
181 William and 550 Bourke Streets, Melbourne <sup>3</sup>	certified	5.0	5.5	6.0/5.5	6.0/6.0	6.0/6.0	5.0	5.0	5.0/5.0	5.5/5.0	5.5/5.0	4.0	3.5	3.5	3.5	3.5		2.0		
800/808 Bourke Street, Melbourne <sup>4</sup>	certified	5.5	5.5	6.0	6.0	6.0	5.0	5.0	5.0	5.0	5.0	3.0	3.5	3.5	4.0	4.0	NR	NR	NR	NR
One One One Eagle Street, Brisbane	certified	6.0	5.5	6.0	6.0	6.0	5.5	5.5	5.5	5.5	6.0	4.5	4.5	4.0	4.0	4.5			3.5	3.5
Riverside Centre, Brisbane	certified	5.5	5.0	6.0	6.0	6.0	4.5	4.5	5.0	5.0	5.0	3.5	3.5	3.5	4.0	4.0			3.5	3.5

Note: NABERS rating: 1 to 6 stars, 1 = poor performance, 6 = exceptional performance. 2021 certifications as at 30 June and 31 December for all previous years.

<sup>\* 8</sup> Exhibition Street not rated due to faulty water utility meter.

<sup>1.32</sup> Smith Street, 4 Murray Rose Avenue and Queen & Collins are not rateable as they have recently completed construction. All three assets are operating on a carbon neutral basis using 100% renewable electricity and will be rated once eligible.

<sup>2.750</sup> Collins Street is not rated as the asset has been under redevelopment from mid-2019 and will be ineligible for NABERS for Offices on completion.

<sup>3. 181</sup> William and 550 Bourke Streets have a combined NABERS Water rating.

<sup>4.800/808</sup> Bourke Street waste management is conducted by the tenant and is excluded from Waste rating scope.

# **Environmental performance data – Office assets**

	Area NLA	Water Litres/m²	Emissions kg CO <sub>2</sub> -e/m <sup>2</sup>	Waste % Recycled/Diverted
GPT Portfolio				
Australia Square, Sydney	51,700	592	47	33
2 Park Street, Sydney	73,500	503	48	43
4 Murray Rose Avenue, Sydney Olympic Park	15,600	403	42	15
32 Smith Street, Parramatta <sup>3</sup>	27,000	N/A	N/A	N/A
60 Station Street, Parramatta	25,100	508	43	8
Darling Park 1 & 2, Sydney <sup>1</sup>	101,900	341	-5	45
Melbourne Central Tower, Melbourne <sup>2</sup>	65,800	302	22	24
181 William and 550 Bourke Streets, Melbourne	76,200	258	-6	27
One One One Eagle Street, Brisbane	63,800	435	-16	47





	Area NLA	Water Litres/m²	Emissions kg CO <sub>2</sub> -e/m²	Waste % Recycled/Diverted
GWOF Portfolio				
Liberty Place, 161 Castlereagh Street, Sydney	56,300	415	-5	42
Darling Park 1 & 2, Sydney <sup>1</sup>	101,900	341	-5	45
Darling Park 3, Sydney	29,800	341	-4	31
580 George Street, Sydney	37,100	400	-3	41
workplace <sup>6</sup> , Sydney	16,300	268	-3	40
2 Southbank Boulevard, Melbourne	53,300	384	-4	37
8 Exhibition Street, Melbourne	44,500	416	-5	23
Queen & Collins, Melbourne <sup>3</sup>	34,000	N/A	N/A	N/A
150 Collins Street, Melbourne	19,100	293	-7	28
530 Collins Street, Melbourne	65,200	315	-4	31
655 Collins Street, Melbourne	16,600	278	-12	23
750 Collins Street, Melbourne <sup>4</sup>	41,400	N/A	N/A	N/A
800/808 Bourke Street, Melbourne	59,600	262	-4	19
181 William and 550 Bourke Streets, Melbourne	76,200	258	-6	27
One One One Eagle Street, Brisbane	63,800	435	-16	47
Riverside Centre, Brisbane	51,400	554	0	44
Portfolio Average		385	4	38

Note: Sustainability data as at 31 December 2020 assured according to Global Reporting Initiative (GRI) Sustainability Reporting Standards and Greenhouse Gas Protocol. Full details and assurance available at gpt.com.au/sustainability.

<sup>1.</sup> Darling Park 1 & 2, Sydney includes Cockle Bay Wharf.

<sup>2.</sup> Melbourne Central Tower waste recycling is a shared service with Melbourne Central retail centre.

<sup>3.</sup> Queen & Collins and 32 Smith Street are not yet reported as they completed construction within the period. Both assets are operating on a carbon neutral basis using 100% renewable electricity.

<sup>4.750</sup> Collins Street is currently under redevelopment and will be under tenant management once complete.

## Environmental performance data – Retail assets

	Area GLA	Water (Total) Litres/m²	Emissions kg CO <sub>2</sub> -e/m <sup>2</sup>	Waste % Recycled/Diverted
GPT Portfolio				•
Casuarina Square	55,000	1,609	96	27
Charlestown Square	93,400	404	46	35
Highpoint Shopping Centre	151,100	491	44	36
Melbourne Central <sup>1</sup>	55,900	950	87	24
Rouse Hill Town Centre	69,700	1,092	32	34
Sunshine Plaza	107,900	629	72	44
Westfield Penrith	91,700	1,307	65	39
GWSCF Portfolio				
Casuarina Square	55,000	1,609	96	27
Chirnside Park	38,900	716	26	23
Highpoint Shopping Centre	151,100	491	44	36
Macarthur Square	108,600	1,001	60	36
Northland Shopping Centre	97,100	766	58	39
Parkmore Shopping Centre	36,800	656	29	44
Wollongong Central	55,000	496	61	39
GPT Group Retail Portfolio Average		811	57	35

Note: Sustainability data as at 31 December 2020 assured according to Global Reporting Initiative (GRI) Sustainability Reporting Standards and Greenhouse Gas Protocol. Full details and assurance available at gpt.com.au/sustainability.

<sup>1.</sup> Figure reflects combined Melbourne Central and Melbourne Central Tower recycling service.

### Social Sustainability

### Making a positive contribution to our communities and networks

#### **Our People**

- » Maintained recognition as an Employer of Choice for Gender Equality (WGEA) and Bronze small employer for LGBTIQ+ inclusion (AWEI)
- » 47% female representation in top income quartile roles and 43% female representation on GPT's Board
- » Flexible ways of working to support our people and attract the best talent

#### **Human Rights and Modern Slavery**

- » Active supply chain management, focusing on high risk industries and geographies
- » Continuous improvement of supplier due diligence, management and grievance mechanisms
- » Continued collaboration with industry networks, including UN Global Compact, Property Council of Australia and Supply Chain Sustainability School

#### Stretch Reconciliation Action Plan

- » 97% of RAP commitments achieved and/or progressed
- » First Nations engagement and consultation on all GPT developments, including naming Yiribana and cultural design integration at 32 Smith and Queen & Collins
- » Continued cultural capability development
- » First Nations engagement campaigns with our people, tenants and customers nationally

#### Safety, Health and Wellbeing

- » Safety remains a core GPT value with continuous improvement practices prioritised in line with our Safety Roadmap
- » Rigorous contractor due diligence to ensure an aligned approach to safety
- » Adopting 'healthy building' upgrades in Office assets, enabling touchless access and enhanced air filtration

#### **Our Communities**

- » Continued support to non-profits through The GPT Foundation via employee engagement and direct philanthropic giving to national partners and local communities
- » Helped launch the Property Industry Foundation's Furniture Fund, fundraising by diverting commercial furniture from landfill
- » All GPT-managed Retail assets have local Social Plans to build inclusion, wellbeing and connection



